

2020 Half-year results

Media presentation

July 29, 2020





With you today



Ilham Kadri CEO



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Summary



Managing through the crisis

- Update on health and safety
- Solidarity with employees & community
- Equipped to weather the storm

Performance in the first half 2020

- Record free cash flow in Q2
- Resilient H1
- Focus on customers



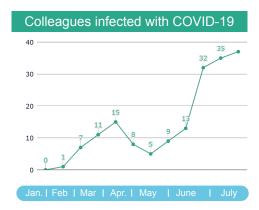
- Perspectives for the rest of the year
- Essential now and in the future



Managing through the crisis

Update on health and safety









Apply safety measures to all employees

Strengthen protection measures on production sites which continue to operate throughout the crisis

Ban all business travel except for critical customer needs

Teleworking is mandatory when the employee can work effectively from home



Solidarity with employees & community



Solvay set up a Solvay
Solidarity Fund
administered by the
King Baudouin
Foundation

Solvay is helping in the fight against Covid-19

€ 15 million donation promises



More than 40 requests have already been introduced



Equipped to weather the storm and emerge stronger



→ New
Executive
Committee with
operational
accountabilities
and reduced to 5
members

→ Change management incentives to focus on cash and its phasing Q3 2019

- → Change capital and resources allocation in the hands of Excom
- → Announce of non-cash impairment
- → Stop two architectural projects in France and Belgium with cost avoidance of € 350M

Q4 2019

- → Launch G.R.O.W strategy
- → Completion of former restructuring plan (1 year in advance)
- → Launch of new cost savings: € 300M

Q1 2020

- → Launch of Solvay Purpose
- → Launch of Solvay One Planet
- → Sale of the Polyamide activities and deleverage the balance sheet
- → Increased cost savings to € 350M

Q2 2020

- → Active health, safety and crisis management
- → Founded the Solvay Solidarity Fund
- → Accelerated efficiency plans for Composite Materials (€ 60M)
- → Announce of non-cash impairment









Performance in the first half of 2020

Resilient in Q2

Strong cost reduction and record free cash flow





Free Cash Flow

- Disciplined cost and operational cash management
- Continued operations of €233 million in Q2



Underlying profit

• Remained positive in Q2



Underlying EBITDA Margin 20.2%

- Reduction in volumes
- Accelerated cost savings (€170m)

Overview of H1

Strong free cash flow despite demand headwinds





Free Cash Flow

to shareholders, continuing ops FCF conversion ratio 49.1%

- Disciplined working capital
- Lower pension cash costs
- Lower cash taxes



Net Sales

- Lower volumes in aero, auto, oil
 & gas and construction markets
- Resilient volumes in healthcare, agro & food, home & personal care and electronics

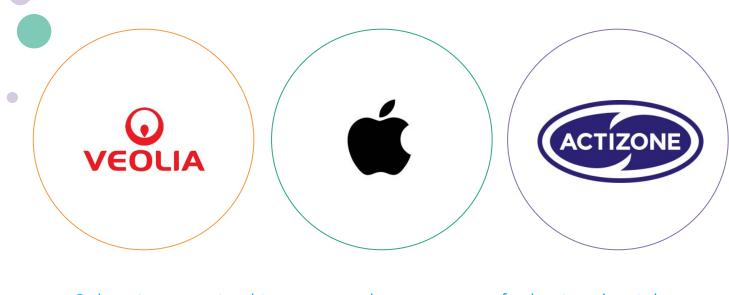


Underlying EBITDA Margin 21.7%

- Reduction in volumes
- Positive pricing

Emerge stronger through focus on our customers





Solvay is recognized in many markets we serve, for having the right technologies and innovation capabilities. This is why customers call us when they have a problem to solve.



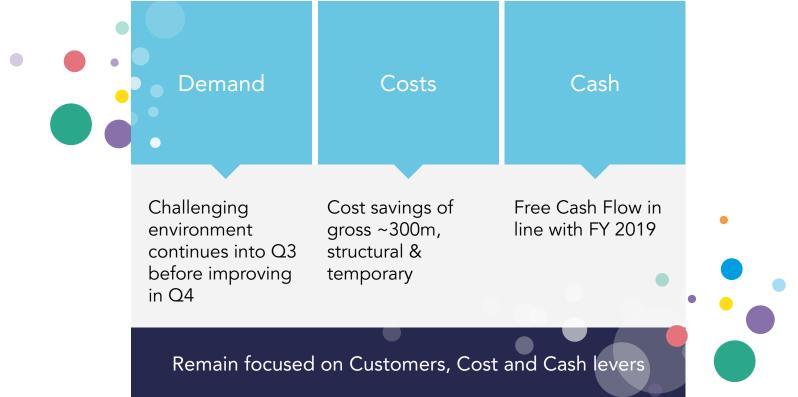


Looking ahead

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Outlook and expectations for full year 2020





A few perspectives for the year





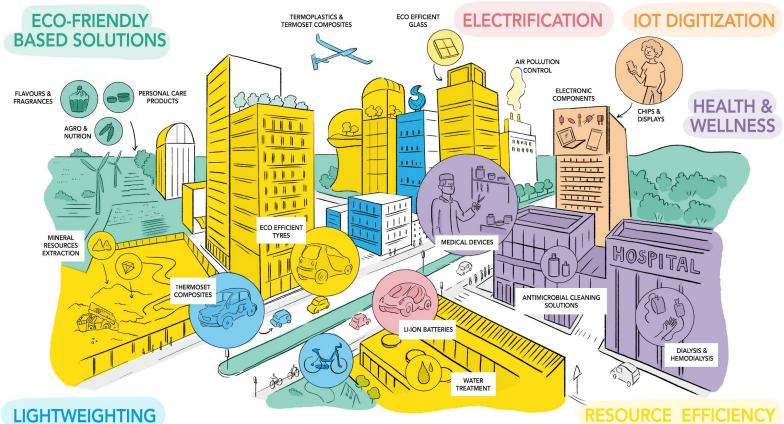
Recovery will have different shapes by end markets

Pick-up in China where Solvay's sales are at pre-covid levels Chemistry and Innovation will be essential for a green recovery.

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Solvay is essential now and for the future





Thank you.



