



Progress beyond

Solvay taps Vanderbilt Chemicals to distribute Tecnoflon® fluoroelastomers

New distributor expands Solvay's North American presence by providing customers with additional access to Tecnoflon® products along with technical and problem-solving resources.

Alpharetta, Ga., Sept. 9, 2020

Solvay today announced that [Vanderbilt Chemicals, LLC](#), is now distributing [Tecnoflon®](#) fluoroelastomers (FKM) and perfluoroelastomers (PFR FFKM) in North America. Headquartered in Norwalk, Conn., Vanderbilt Chemicals is a wholly owned subsidiary of R.T. Vanderbilt Company Inc., which was founded in 1916. As an experienced distributor, Vanderbilt Chemicals extends Solvay's outreach to customers, giving them additional opportunities to obtain expert guidance and technical advice on fluorine-based elastomeric materials. Further, Vanderbilt is positioned to help ensure fast turnaround times on orders, thanks to its network of distribution centers.

"All of us at Vanderbilt Chemicals are excited about the new distribution agreement with Solvay," said Roger Burtraw, president of Vanderbilt Chemicals, LLC. "Solvay's best-in-class manufacturing capabilities, comprehensive portfolio and new product innovations complement Vanderbilt's well-established technical and sales presence in North America. We see these synergies as a major benefit to customers and key to our mutual growth and success."

Solvay's family of Tecnoflon® FKM and PFR FFKM products are engineered for demanding sealing applications in aggressive chemical and high-heat environments, such as those found in the automotive, industrial, semiconductor and energy industries. These high-performance synthetic rubbers provide a long service life for sealing applications such as O-rings, seals and gaskets.

"Our new distribution relationship with Vanderbilt Chemicals provides broader coverage of our Tecnoflon® product line in North America, giving customers expanded access to technical expertise and value-added services for developing and optimizing fluoroelastomer applications," said Rose Catherin, sales manager, Americas for Channel Partners & Digital Sales for Solvay's Specialty



Polymers global business unit. “With Vanderbilt’s support, we can more widely deliver these advanced material solutions to meet customers’ changing needs.”

® Tecnoflon is a registered trademark of Solvay

About Solvay

Solvay is a science company whose technologies bring benefits to many aspects of daily life. With more than 24,100 employees in 64 countries, Solvay bonds people, ideas and elements to reinvent progress. The Group seeks to create sustainable shared value for all, notably through its Solvay One Planet plan crafted around three pillars: protecting the climate, preserving resources and fostering better life. The Group’s innovative solutions contribute to safer, cleaner, and more sustainable products found in homes, food and consumer goods, planes, cars, batteries, smart devices, health care applications, water and air purification systems. Founded in 1863, Solvay today ranks among the world’s top three companies for the vast majority of its activities and delivered net sales of €10.2 billion in 2019. Solvay is listed on Euronext Brussels (SOLB) and Paris and in the United States, where its shares (SOLVY) are traded through a Level I ADR program. Learn more at www.solvay.com.

About Solvay Specialty Polymers

Solvay Specialty Polymers manufactures over 1500 products across 35 brands of high-performance polymers – fluoropolymers, fluoroelastomers, fluorinated fluids, semi-aromatic polyamides, sulfone polymers, ultra-high performance aromatic polymers, and high barrier polymers – for use in Aerospace, Alternative Energy, Automotive, Healthcare, Membranes, Oil and Gas, Packaging, Plumbing, Semiconductors, Wire & Cable, and other industries. Learn more at www.solvayspecialtypolymers.com.



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