



Third Quarter 2021 Results

Media presentation
October 28, 2021



With you today



Ilham Kadri
Chief Executive Officer



Karim Hajjar
Chief Financial Officer

2021 Citizen day on Biodiversity

Employees worldwide engaged in a variety of voluntary actions to help safeguard biodiversity



DID YOU KNOW?

Biodiversity is 1 of our Solvay One Planet targets

-30% Pressure on biodiversity by 2030

490 actions in 116 sites

13,000+ employees

5,500+ participants

from NGOs or local communities

€20,000 funds raised

for a selection of associations acting for biodiversity

Q3 2021 Performance

Double-digit sales and EBITDA growth



Net sales

€ 2.6 bn

+25% organically yoy;
Above 2019 levels in most
markets

Underlying
EBITDA

€ 599 m

+31% organically yoy;
23.3% EBITDA margin

Free cash flow
continuing operations

€ 276 m

Reflecting higher EBITDA;
9M 2021 at €692 m

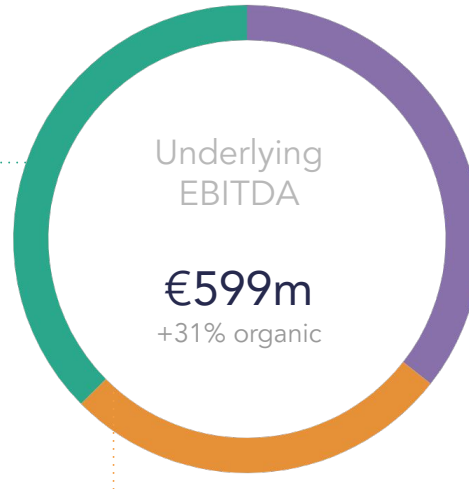
Q3 2021 Sales and EBITDA exceeded Q3 2019 level by 6%
on comparable FX & scope basis

Strong Q3 Sales & EBITDA growth offsetting costs headwinds



Materials +52% organic

- +26% sales growth driven by strong demand in automotive (+46%), batteries sales for hybrid and electric vehicles (+47%), electronics and consumer goods ; aerospace is slightly improving
- Record sales in Specialty Polymers more than offset higher raw materials and energy prices, led to record EBITDA margin at 33% (+6.1pp yoy)



Chemicals +19% organic

- +20% sales growth driven by increased volumes across all businesses: bicarbonate (record sales in the US), soda ash, peroxides growth underpinned by HPPO demand, silica growth related to demand for replacement tires and innovation, another record performance at Coatis with higher volumes and prices
- Higher volumes and prices more than offset inflationary costs, led to EBITDA margin of 27.3%

Solutions +28% organic

- +28% sales growth driven by broad based volume growth and pricing across businesses: mining, agro, coatings, home and personal care markets all supportive of growth ; strong demand in semiconductors, automotive applications slightly impacted by ongoing chip shortages ; continued demand in food, flavors and fragrances markets
- Volume growth outweighed rising raw materials, energy and logistics costs, leading to EBITDA margin of 18.3%

2021 Full Year Outlook: EBITDA confirmed, FCF upgraded



Structural
cost savings

€200_m

EBITDA
in a range between

€2.2 - €2.3 bn

Confirmed

Free cash flow
continuing operations

€800_m

Upgraded from €750 m

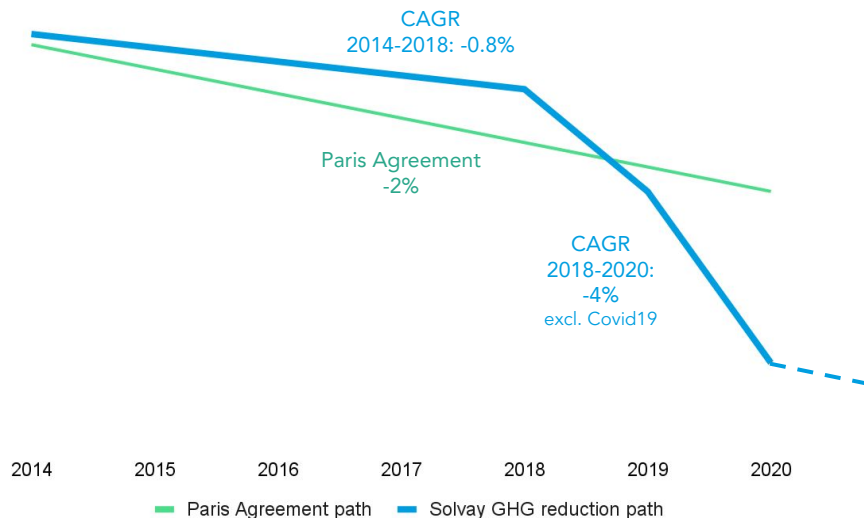
Barring additional deterioration related to another wave of Covid-19 in the fourth quarter
Includes around €400m of expected raw materials/energy/logistics inflation (from previous €200-250m)
Reported 2019 FY EBITDA was €2.3bn, equivalent to €2.1bn on constant FX and scope



Targeting carbon neutrality before 2050

- All businesses other than soda ash to achieve carbon neutrality by 2040 with an investment up to €1 billion
- Soda ash to complete carbon neutrality before 2050 with identified investments of approximately €1 billion by 2040
- Upgrading GHG emissions reduction target to -30% by 2030 (-26% initially)

GHG Reduction at constant scope



Our commitments

Paris
Accord

Feb
2020



Science-based
targets initiative

Sep
2020



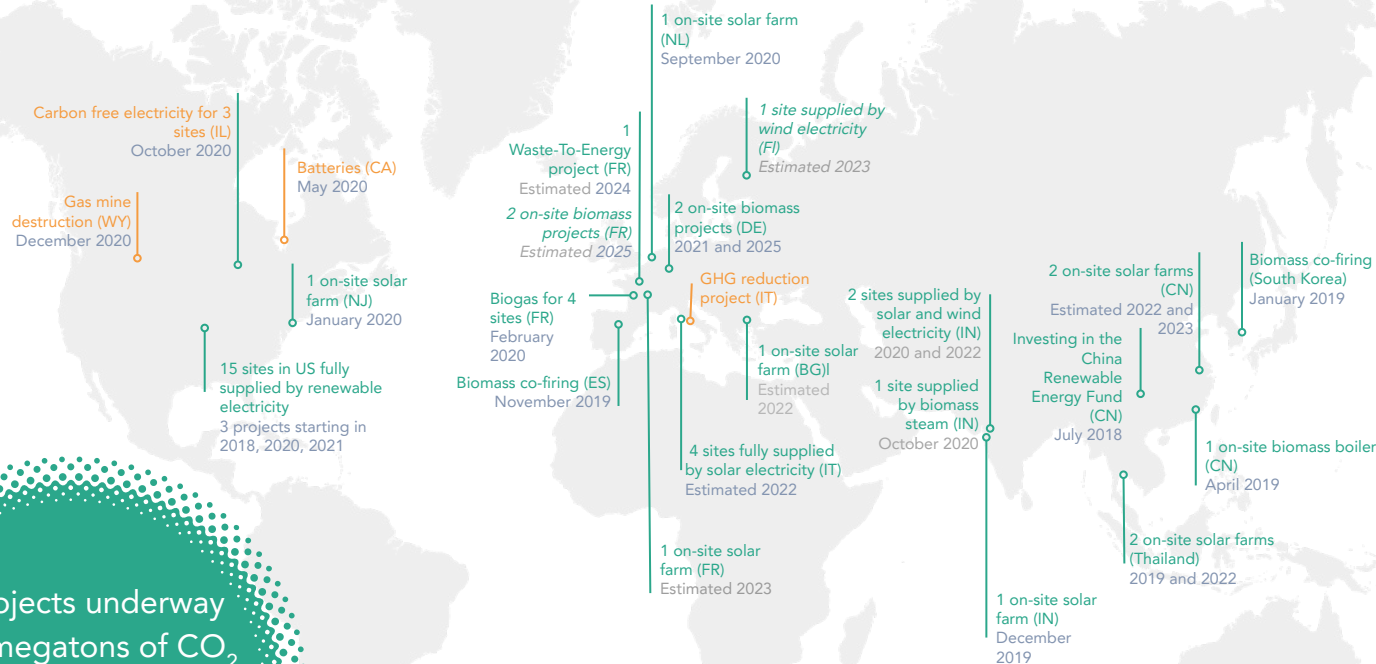
Carbon
neutrality

(scope 1 and 2 GHG emissions)

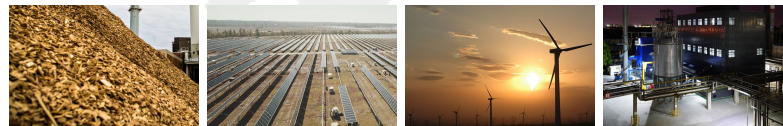
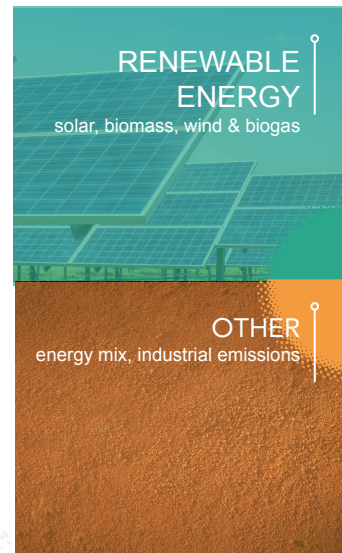
Oct
2021



From 28 to 36 emissions reduction projects to drive climate progress



36 projects underway
= 2.4 megatons of CO₂
equivalent to cutting
emissions of 1.3 million
carbon fuel vehicles



Reinvesting in clean mobility



Investing for growth

- Expanding thermoplastics composite capacity in the US to answer growing demand in energy, aerospace, and automotive
- Answering booming Taiwan semiconductor demand with the creation of a new JV with Shinkong Synthetic Fibers Corporation



Innovating sustainably

- Advancing our innovation power in the EU electric vehicle market with the next-generation of solid-state electrolytes for batteries
- Growing demand for our clean mobility solutions for the marine industry (SOLVAir® for gas treatment on land and vessels) and for our lithium extraction solution for EV batteries



Q&A



Ilham Kadri
Chief Executive Officer



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