

# Reinventing Solvay to Unleash Our Full Potential

Solvay has taken decisive action to transform the Company's operations, portfolio and purpose to drive consistent, profitable growth and increased earnings power.

#### **Our Purpose**

We bond people, ideas and elements to reinvent progress

#### **Our Vision**

Sustainable shared value for all

### **Our Strategy**

G

Growth



Resilience
Optimization



<u>W</u>in

## Our Organization & Culture

Our new common operating model helps us work more efficiently

#### **Our Solutions**

We align our technologies to customer and societal needs driven by key megatrends: electrification, lightweighting, resource efficiency, healthcare, digitalization, ecobased solutions

# Solvay One Planet Sustainability goals

## **Strategic Actions Taken Since March 2019**

- Redefined structure and responsibilities of executive leadership team
- Initiated comprehensive strategic review of every business
- Launched G.R.O.W. strategy to align the business to powerful sustainability megatrends, maximize profitable growth and cash generation and drive shareholder returns
- Aligned the structure of GBUs, where relevant, to their new missions as set in our G.R.O.W. ambition
- Implemented new operating model to reduce complexity, centrally manage resources and deployment of capital expenditures to the highest value opportunities

- Implemented new sustainability program, Solvay One Planet, which includes 10 ambitious targets to drive progress across three key pillars – climate, resources and better life
- Initiated plans to reach carbon neutrality before 2050. For all businesses other than soda ash, Solvay plans to achieve carbon neutrality by 2040
- Taken action to realign the portfolio, including asset disposals, to further focus the business around key growth and value drivers and align with our strategy
- Mobilized organization to redefine a new sense of purpose as we move forward with one culture
- Initiated 3 new growth platforms: Battery Materials / Thermoplastic Composites / Green Hydrogen

11.4% FY21 ROCE

Generated record returns on capital employed in 2021

## G.R.O.W. Strategy



#### **Accelerate Growth**

Prioritize investments in high margin Materials businesses with high growth potential and clear sustainability benefits



#### **Deliver Resilient Cash**

Maximize cash flow generation from resilient Chemicals businesses where we have a competitive advantage



#### Optimize Returns

Optimize our Solutions businesses to unlock value and increase returns



#### <u>W</u>ir

Creating a winning team and operating model to support a performance-driven culture – Solvay ONE



## **Accelerating Innovation in Sustainable Solutions**

Investing in 3 key growth platforms



#### **Battery Materials**

Using polymers and composites to make lighter, more resistant and safer batteries, and recycle batteries at their end-of-life, with a >€2bn sales opportunity in lithium-ion batteries



#### **Thermoplastic Composites**

Meeting demanding lightweighting applications by developing materials that are 30 – 50% lighter, bio-based, inherently recyclable and have shorter production cycle times



#### **Green Hydrogen**

Utilizing ion-conducting polymer membrane technology to become a leading materials solutions provider for the hydrogen economy



## **Transforming the Portfolio**

Completed 10+ transactions since 2020

#### January 2020

Completed divestment of Performance Polyamides activities

#### October 2020

Reached agreement to sell the process materials product line

#### December 2021

Reached agreement to sell amphoteric surfactants business

#### February 2021

- Reached agreement to acquire Bayer's global seed coatings business
- Announced Soda Ash & Derivatives carve-out

#### September 2020

Reached agreement to sell sodium chlorate business and related assets in Portugal

#### November 2020

- Reached agreement to sell barium and strontium business
- Reached agreement to sell the European sodium percarbonate business
- Reached agreement to sell certain fluorine chemicals and site in Korea

Decisive cost actions resulting in record cost reduction, and strengthened balance sheet

# Significant structural cost reductions:

~€390m since January 2020

42% from restructuring programs; 37% from indirect spend;

21% from productivity efficiencies

# Strengthened balance sheet:

Reduced net debt by €1.6bn and pension obligation by €1.1bn since 2019

# Strong cash generation:

## €1.8bn combined in 2020 and 2021

Deleveraging pensions – de-risking the balance sheet and enhancing cash conversion

Structural improvements in working capital management