

**Progress beyond** 

# Exploring a separation into two independent publicly listed companies

Investor presentation

March, 15 2021



# G.R.O.W. strategy launched in 2019 drove a stronger Solvay today...



G	Accelerate Growth Prioritize investments in high margin Materials businesses with high growth potential (most sustainable solutions)	<ul> <li>Accelerated innovation focused on 3 growth platforms: Batteries, Thermoplastic Composites, Green Hydrogen</li> <li>Step-change in growth investments (e.g. PVDF investments for batteries in Europe &amp; China)</li> </ul>	
R	Deliver Resilient cash Maximize cash flow from resilient Chemicals businesses	<ul> <li>Generated significant free cash flow and return</li> <li>Delivering on ambitious roadmap for energy transition (30% reduction underway in soda ash driven by exit from coal)</li> </ul>	
0	Optimize returns Optimize Solutions businesses to unlock value	<ul> <li>Pruning portfolio, driving cost reductions, and focusing on value-added technologies</li> <li>Pursued growth projects in selected markets (agro, natural vanillin, eH<sub>2</sub>O<sub>2</sub>)</li> </ul>	
W	Win Create a winning team and operating model	<ul> <li>Defined new purpose and launched ambitious Solvay One Planet roadmap including carbon neutrality by 2050 (soda ash) and 2040 (all other GBUs)</li> </ul>	

Simplified portfolio and footprint with 7 product lines and 28 sites divested totaling ~€2B in sales



**Record cost reductions** 



**Record cash flow** generation and returns



**Driving significant EBITDA growth and** margin expansion

# ...Achieving mid-term targets 3 years ahead of plan



	2020-2024 Target As of Nov-2019	2021 Performance Total since 2019	Scorecard
Underlying EBITDA growth 2020-2024	Mid single digit/ year average growth	8% Org vs. 2019 27% Org vs. 2020	+4% CAGR in '19-'21, despite Covid-19 crisis
FCF conversion	Exceed 30% by 2024	37.6%*	>30% since 2020 3 years ahead of time
ROCE	Exceed 11% by 2024	11.4%	>11% 3 years ahead of time
Cost reduction programs (gross saving)	Exceed €350m (original target)**	€390m Total Structural 2020-2021	~80% of 2024 savings achieved Actions underway to exceed target
Balance sheet improvement	Debt and pension reduction	€2.7B reduction	-33% 1.7x leverage

# Significant progress on our Solvay ONE Planet ambitions



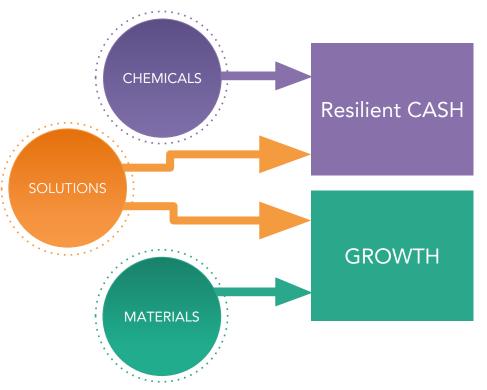
People	Climate	Solvay Solidarity Fund	Solvay ONE Dignity
Employee engagement score 80%	Achieved 11% emission reduction in 3 years vs 6.6% for Paris Agreement 36 energy transition	30 projects in 13 countries To date €6.4m provided	Increased diversity at the top with new leadership community composed of 49% women

projects

## We are now 'Fit'...

- Every business is delivering
- Solutions segment fully Optimized
- Strong financial foundation established
- Best-in-class business leaders
- Decisive, unified culture, with proven record in overcoming crises

# ...and ready to change the game



SOLVA

Unlocking value through exploration of separation into two independent publicly listed companies



EssentialCo

Resilient Cash Generation

SpecialtyCo

Accelerated Growth Potential

€4.1B

2021 Net sales

Providing essential chemicals across attractive end markets €6.0B

2021 Net sales

Providing innovative, value-added solutions that support a more sustainable world

Maximize cash generation and enhance cost leadership

Achieve above market growth and strong returns

### Two industry-leaders well positioned to...

Intensify focus on strategy and growth opportunities

/ Prioritize resources to meet unique business needs

Apply differentiated operating model to better serve customers

/ Pursue distinct capital structures and capital allocation priorities

/ Accelerate Solvay ONE Planet sustainability roadmap

Attract and retain talent best suited for distinct businesses

/ Improve investment thesis for differentiated investor needs



#### Overview of envisioned transaction



Structure	<ul> <li>Separation into two independent publicly traded companies via spin-off</li> <li>Expected to be tax efficient for a vast majority of shareholders in key jurisdictions</li> </ul>		
Timing & Approvals	<ul> <li>Expected to be completed in the second half of 2023</li> <li>Subject to general market conditions and customary closing conditions, including final approval by Solvay's Board of Directors, consent of certain financing providers and shareholder approval</li> </ul>		
Financial Considerations	<ul> <li>Tailored capital structures to support value creation objectives <ul> <li>EssentialCo to maintain a prudent financial policy to support cash generation</li> <li>SpecialtyCo committed to strong investment-grade rating. The company will have full financial flexibility at time of separation to fund its growth plan</li> </ul> </li> <li>Current strong investment grade rating of Solvay SA intended to be preserved until separation</li> <li>Solvay SA committed to offer current USD and EUR senior and hybrid bondholders the option to be transferred to SpecialtyCo at time of separation</li> <li>The dividend at the outset is intended to be aligned with Solvay's current level</li> </ul>		
Governance	<ul> <li>Supported by reference shareholder</li> <li>Both entities will be run fully independently with highest governance standards</li> <li>Details about Board and management will be provided at a later date</li> </ul>		

EssentialCo Market-leading Essential Chemicals across attractive and resilient end markets

18%

	MARKET POSITION		
<b>€4.1B</b> 2021 Net sales	Soda Ash	#1 Soda Ash (global)	
	& Derivatives	#1 Bicarbonate (global)	
North America, 22%	Peroxides	#1 Hydrogen Peroxide (global)	
Europe, 40%	Silica	#1 Silica for tires (global)	
Asia Pacific, 20%	Others (Coatis, Special Chem)	#1 Coatis (Latin America) #1 Rare earths for automotive catalysts (global)	
Latin America,			



**SOLVA** 





Resilient and attractive markets

Global leadership positions in key segments in concentrated markets, driving strong & resilient cash generation

Process technology leadership driving efficiency and cost competitiveness

Supplier of choice with world-class global assets

Accelerating sustainability roadmap with path to carbon neutrality by 2040 for all businesses and before 2050 for soda ash

#### EssentialCo Attractive end market opportunities, driven by key megatrends



Megatrends



Renewable energy



Resource efficiency



Sustainable resources

healthcare treatments



Evolving demographics

Market trends



#### EssentialCo Set to focus on high asset utilization and maximizing cash and returns



A}D

Separation enhances cost competitiveness, maximizes cash generation and reinforces leadership Reinforce leadership positions with focus on process technology

Drive operational excellence and enhance cost competitiveness

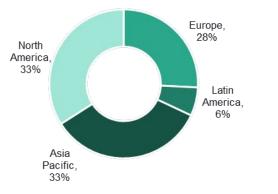
Accelerate energy transition to lead the industry on sustainability and grow portfolio of solutions

Pursue expansion and consolidation opportunities

#### SpecialtyCo Innovative, value creating & market-leading solutions that support a more sustainable world

Two business segments

€6.0B 2021 Net sales



MATERIALS	Specialty Polymers	<ul> <li>#1 High-performance polymers; leading position in thermoplastic composites</li> <li>Three Growth platforms: <ul> <li>Thermoplastic</li> <li>Batteries</li> <li>Hydrogen</li> </ul> </li> </ul>		
	Composites	#2 #1	Composites for civil aerospace Composites for defense	
CONSUMER &	Novecare	#2	Specialty surfactants and polymers	
RESOURCES	Aroma	#1	Flavors & Fragrances; Natural Vanillin	
	Technology solutions	#1	Mining reagents	
	Oil & Gas			

SOLVAS

#### SpecialtyCo A pure-play specialty leader with accelerated growth potential



Attractive end markets supported by strong tailwinds from sustainability-driven megatrends

#1 or #2 in all core markets, driving above market growth at superior returns and industry-leading margins

Innovation leadership evidenced by unique and patented solutions

Partner of choice for leading OEMs and FMCG companies, with strong customer intimacy and joint development programs

Strong sustainability roadmap, with path to achieving carbon neutrality before 2040

### SpecialtyCo Attractive end market opportunities, driven by key megatrends



- Defense spending
- 5G

- Yield improvement

- Biodegradable products Hygiene & disinfection

SOLVAY





Significant growth opportunities through Investments in capacity, innovation and commercial capabilities Accelerate organic growth and become a pure-play market leader in Materials & Consumer markets

Intensify focus on customers and innovation and develop a growing portfolio of sustainable solutions

Capitalize on new opportunities to further build leading-edge technology positions



# Solvay to unlock greater value for the long-term



Establishes two strong industry leaders positioned to focus on distinctive business models, market and customer priorities

Leverages strong foundation established with G.R.O.W. Strategy



Management focus and strategic flexibility to drive even greater long-term success, growth and value for all of our stakeholders

Full support of Solvay's reference shareholder







solvay.com

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# Thank you.



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