

First Half 2018 results

Key Indicators



Solvay's sales and EBITDA grew 6% organically in the first half of 2018 driven again by volume growth from our growth segments. Advanced Formulations benefited in particular from the continued rise in activity of North American shale oil & gas, while Advanced Materials growth was supported by automotive and aerospace. These strong results are a clear manifestation of the portfolio transformation of the past years. Internally, we are now focused on putting in place a simpler and more agile organization to better serve our customers.



Jean-Pierre Clamadieu
Chairman of the Executive Committee and CEO



Strong volume growth



Foreign exchange headwinds



23% Record EBITDA margin

Net Sales ▼

€5bn
-2%

+5% volumes

EBITDA¹ ▼

€1.1bn
-3%

+6% organically*

EARNINGS PER SHARE¹ ▲

€4.65
+9%

Continuing operations only

Free Cash Flow ▼

€123m
vs €251m

Continuing operations only

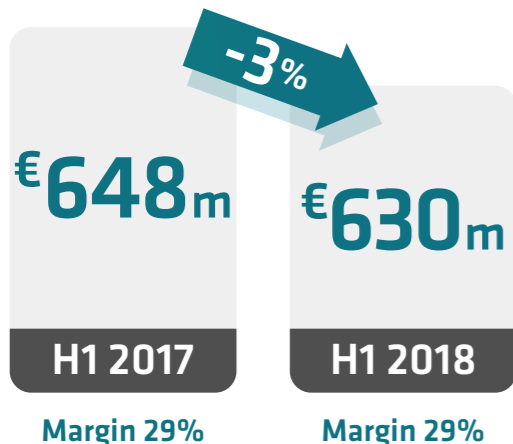
Compared to H1 2017
¹ Underlying figures

50%

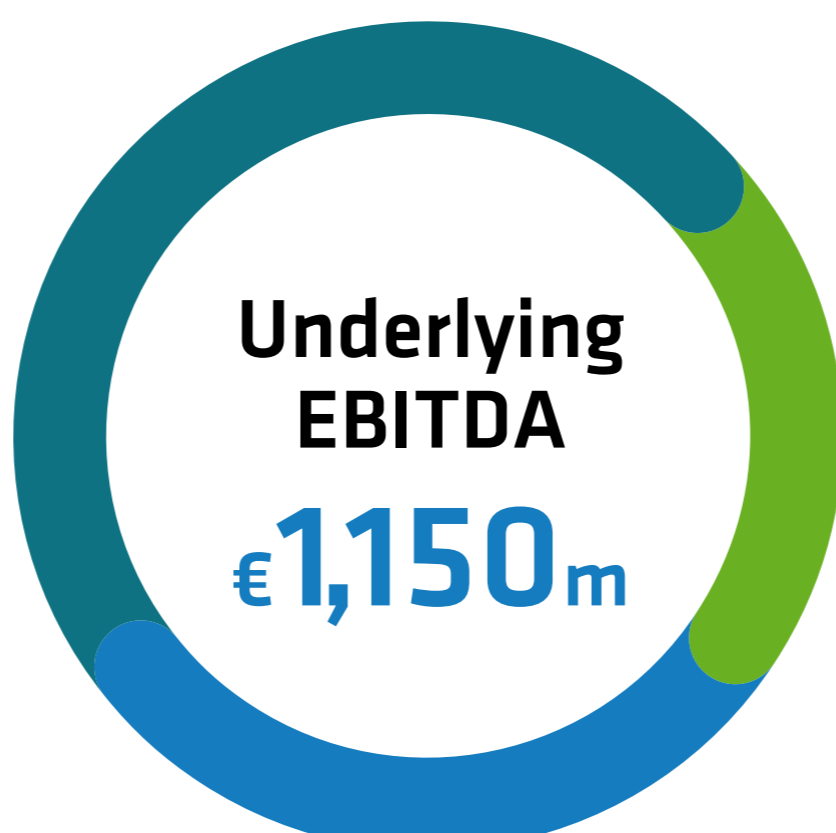
Advanced materials

Sustained demand for high-performance polymers across applications, particularly in automotive, led to strong volume growth; increased demand for aerospace composites, including commercial, rotorcraft and military, supported solid volume growth

+5% organic growth*



Organic EBITDA growth*
driven by strong volumes
in Advanced businesses



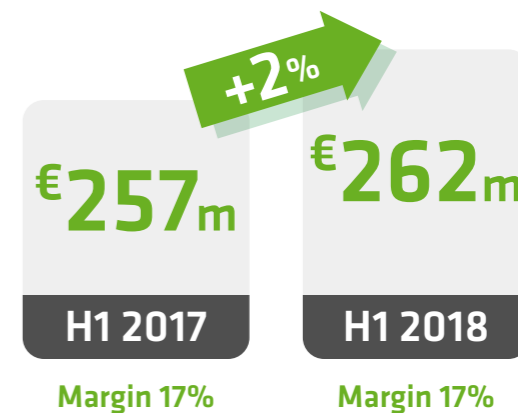
29%

21%

Advanced Formulations

Volume growth was strong across end-markets and especially in the North American oil & gas market; pricing power more than compensating for higher raw material price

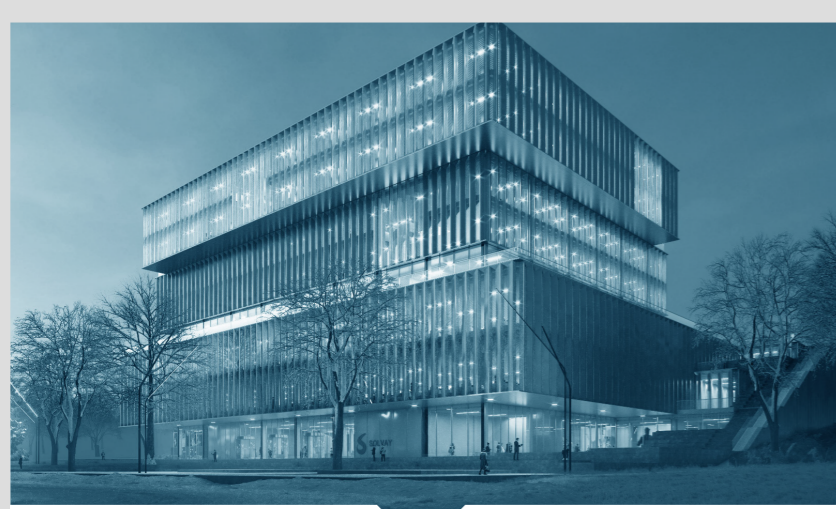
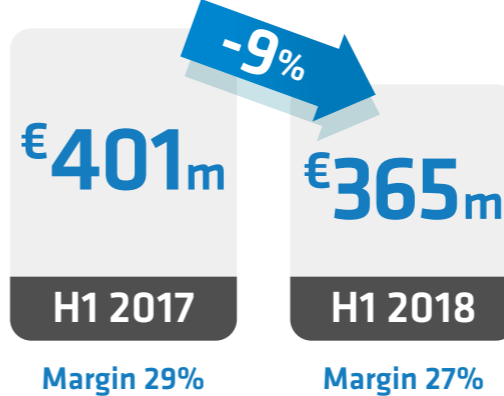
+17% organic growth*



Performance Chemicals

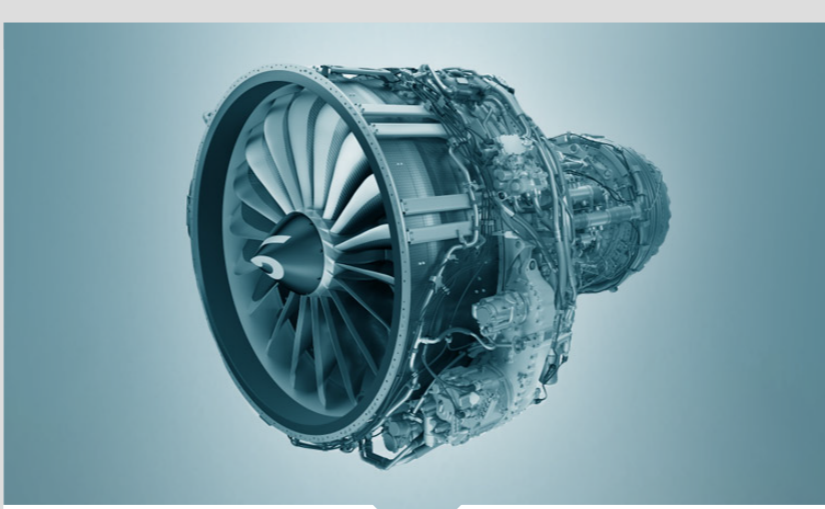
Solid demand for soda ash continued in a context of limited margin erosion; Peroxides volume and price increased on solid demand

-3% organic growth*



Solvay unveils the project of its future headquarters

Over the past 6 years, Solvay went through one of the most profound business transformations in its 155-year history. This project embodies the start of a new era for the Group's long-term growth, fostering closer connections and creativity between colleagues, customers and the business.



Solvay and Safran sign a supply agreement for the LEAP aircraft engine

Solvay will supply advanced structural composites for the LEAP engine, which is manufactured by CFM International and used on Airbus, Boeing and Comac single-aisle programs. Part of these materials will be made in and supplied from Östringen, Germany, where Solvay opened a state-of-the-art resin facility.



Solvay celebrated the opening of Solvay Solar farm - the largest solar farm in South Carolina

This agreement is part of Solvay's plans to expand its renewable energy sources to reduce our own greenhouse gas intensity as well as those of our customers, including Apple, which uses renewable power for its own operations.



2018 outlook confirmed:

Underlying EBITDA to grow 5% to 7% organically*
Free Cash Flow from continuing operations above 2017 level



Organic volume growth*



Optimize our organization



Sustainable value



Earnings and cashflow growth

* Excluding scope and forex conversion effects