

Progress beyond



# Essential and Stronger

Our SolvaLite™ composites are up to 40% lighter than metal, allowing manufacturers to create lighter and more energy-efficient vehicles that contribute to reducing CO<sub>2</sub> emissions.



Solvay's Udel® PSU is a polymer used in a variety of membrane filtration applications, such as renal dialysis, water treatment, and bioprocessing. An estimated 3 million people worldwide are being treated with hemodialysis membranes made from our products.



**NET SALES** 

Key figures 2020

€8.9<sub>bn</sub>

**EMPLOYEES** 

+23,000

**COUNTRIES** 

64

INDUSTRIAL SITES

110

MAJOR RESEARCH & INNOVATION CENTERS

20

We are a science company whose technologies bring benefits to many aspects of daily life. Our innovative solutions contribute to safer, cleaner, and more sustainable products found in homes, food and consumer goods, planes, cars, batteries, smart devices, health care applications, water and air purification systems.

Our Group seeks to create sustainable shared value for all, notably through its Solvay One Planet plan crafted around three pillars: protecting the climate, preserving resources and fostering better life. Founded in 1863, Solvay today ranks among the world's top three companies for the vast majority of its activities.

# **OUR BUSINESSES**



# MATERIALS 31% of Group EBITDA

Our unique portfolio of high-performance polymers and composite technologies is primarily used in sustainable mobility applications to reduce weight, improving CO<sub>2</sub> efficiency. Our materials also serve Healthcare and Electronics.



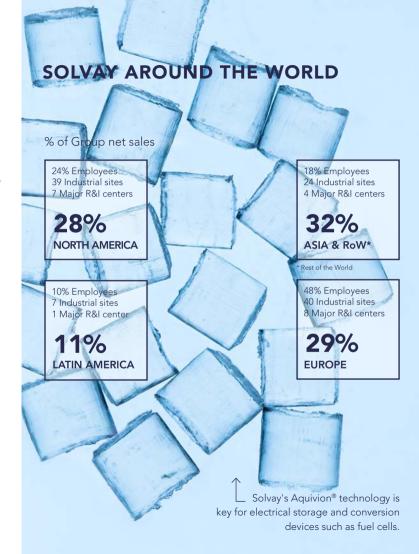
# **CHEMICALS** 42% of Group EBITDA

Our businesses are world-leaders in essential chemicals to daily life. These chemical intermediates are used in a broad range of applications from energy-efficient tires to triple-glazed windows, bio-sourced solvents for homecare and building, or safe packaging for food and pharmaceuticals.



# **SOLUTIONS** 27% of Group EBITDA

Thanks to our unique formulation and application expertise, we provide customized specialty formulations that minimize environmental impact, in end-markets like agriculture, fragrances and flavors, personal and home care, mining and electronics.



Purpose... and literally just a few weeks after our inspiring inauguration, the tidal wave of

With today's hindsight, I embrace this concomitance gratefully, because the outbreak and its consequences – albeit dramatic – allowed us to live our Purpose in full: "We bond people, ideas and elements to reinvent progress" was our beacon, our North Star.

We demonstrated that we were essential to the world and we actually capitalized on the crisis, accelerating reforms to unleash our company's full potential.

Today, I can proudly assert that we have emerged stronger.

Ilham Kadri Chief Executive Officer, Solvay



# **SOLVAY'S 2020 PERFORMANCE**

Facing the crisis, we took decisive steps to mitigate declining sales by strengthening working capital discipline while improving the phasing of our cash generation, accelerating cost reductions and adapting our investments. We delivered because we changed the way we manage our resources and investment, acting as ONE Group.

# COST SAVINGS TARGET RAISED TO €500 MILLION

Cost savings reached €332 million for full year 2020, of which €175 million are structural savings. Among the latter, approximately 50% are related to restructuring initiatives, 35% from indirect spend, and 15% from productivity and efficiency improvements.

In January 2021, Solvay launched a new chapter of its strategic transformation aimed at further aligning its structure to its G.R.O.W. strategy. This builds on previous plans announced in 2020, and represents a profound simplification of all support functions to serve the business more effectively. The plan will lead to an additional net reduction of approximately 500 roles by the end of 2022 and incremental cost savings of \$\xi\$75 million. Subject to discussions with social partners, this plan together with previously announced plans will increase the mid-term cost savings target from \$\xi\$410 million to \$\xi\$500 million by 2024, of which \$\xi\$175 million has been delivered in 2020.

# RECORD CASH GENERATION OF €963 MILLION

The main drivers were continued discipline in working capital, effective capex management, cost reductions, adapted investments and lower pension cash, costs and taxes.

In early 2020, our teams quickly adapted the production and inventory levels to the situation. We focused as well on the receivables and payables and, thanks to the strong commitment of the teams all year, we were able to reduce overdues to record levels. From March 2020, we quickly adapted our capital expenditure plans to the demand by decreasing our investments plans by €250 million while maintaining a level of 40% in growth projects. This contributed to our cash flow improvement and, in the second half, we were able to announce the acceleration of some investment projects.

In 2020, we made exceptional contributions of €666 million to our pension schemes since December 2019 and we have plans to invest up to €350 million over the next 12 to 18 months. These structural actions de-risk the balance sheet, are highly value accretive and will more than halve pension cash costs to less than €100 million per year.

UNDERLYING EBITDA

€1,945m

ROCE<sup>2</sup>

6.9%

FREE CASH FLOW<sup>1</sup>

€963m

**DIVIDEND**<sup>3</sup>

€3.75

1: Free cash flow to Solvay shareholders is the free cash flow after payment of net interests, coupons of perpetual hybrid bonds and dividends to non-controlling interests. This represents the cash flow available to Solvay shareholders, to pay their dividend and/or to reduce the net financial debt.

2: Return on Capital employe:

2: Return on Capital employ 3: Recommended to the Shareholders meeting on May 11 2021



'We mobilised to improve liquidity reserves, increase cash generation, to drive temporary cost reductions and also accelerate strategic cost reduction programs. We also had an eye towards the future and ensured that in the second half of 2020 we increased investment levels to respond to envisaged customer demand in a rebound. This relentless focus enabled us to set new performance records in 2020 in terms of costs and cash. It positions us well for 2021 and beyond, despite headwinds in some of our key end markets."

Karim Hajjar, Chief Financial Office.

# WHY INVEST IN SOLVAY?



Future growth potential fuelled by megatrends



Global scale, diverse and reliable infrastructure



Key leadership positions



Proven resilience through crises



Customer partnerships drive innovation



Bold ESG ambition: Solvay ONE Planet



Consistently rewarding shareholders over time

# SOLVAY'S PEOPLE AND BUSINESSES



"It's all about putting the customer at the center of what you do, finding shared value with them, being transparent when news is both good and

No one can talk about Solvay's businesses like its people.

This year again, despite unprecedented headwinds, our common focus was on bonding with our customers and going that extra mile to create the successful relationships that help us all progress beyond. This is what some of our people had to say about working with a customer-obsessed mindset





# SOLVAY'S PEOPLE AND BUSINESSES



"Customers can lead a sustainable future as a market leader in the IT industry through Solvay's innovative products and technologies. center of excellence in the semiconductor and 5G field close to our customers supporting their innovative product development."

Harry Kim,



"It's about having a deep understanding of our customers' needs, cultivating trust, and working together as one team to create win-win solutions, 2020 was an extraordinary year of reinforcing partnerships with our key customers."

Soline de Cayeux,



# SOLVAY ONE PLANET SUSTAINABILITY GOALS: Our 2020 achievements

The Solvay One Planet sustainability roadmap outlines ten ambitious targets for 2030 in three areas: Climate, Resources and Better life. Amid the Covid-19 crisis, these priorities are more relevant than ever.



# FIGHTING AGAINST **CLIMATE CHANGE**

Excluding the impact of the pandemic, we reduced our emissions structurally by 8% since 2018, about twice the annual average dictated by the Paris Agreement, and committed to go further by helping our suppliers and customers decrease their own climate impact.

In 2020, we completed or committed 28 renewable energy and emission reductions projects equivalent to taking 1 million cars off the road. Our soda ash plant in Rheinberg, Germany, for example, is switching its energy production from coal to biomass using recycled wood chips.

As a participant in Apple's Clean Energy Program, we commit to using 100% clean energy to manufacture its products. In the United States, with more than 250,000 solar panels, Solvay is among the top 10 companies with the largest installed solar capacity.



# PROTECTING NATURAL **RESOURCES**

In 2020, 52% of Solvay's sales were already generated by sustainable solutions.

Because it enables the use of waste and renewable or biobased products as raw materials, chemistry is the key to the circular economy. We aim to double our revenues based on renewable or recycled re-

sources by 2030. We believe that circularity will create economic growth and new jobs while protecting the environment.

To answer consumer demand for better quality, bio-based food ingredients, Solvay, the leading producer of vanillin, has developed an entirely natural grade. Rhovanil® Natural CW is produced from bio-waste, namely non-GMO rice bran oil, and serves as an efficient alternative to the increasing demand for vanilla extract.

# **SOLVAY ONE PLANET SUSTAINABILITY GOALS: Our 2020 achievements**



# IMPROVING QUALITY OF LIFE FOR OUR EMPLOYEES AND SOCIETY

Our products are used to improve the health of millions of people. They serve to manufacture dialysis membranes with excellent biocompatibility. Solvay is also one of the few companies in the world capable of manufacturing a key ingredient for Covid-19 PCR

tests. Our Solvair® purifies the air we breathe: it helps the clean exhaust fumes of industrial and waste management facilities.

In terms of improving the quality of life of our employees, we have been doing a lot. To help them face the impacts of the crisis, we implemented a set of measures, including paid medical leave, and created the Solvay Solidarity Fund. In 2020, we made mobile working the Group's global standard.

"Safety is essential to us. In 2020, fewer colleagues sustained an injury than ever before. This was Solvay's third year in a row without a work-related fatality - the longest fatality-free period since the 1990s."

James Daly, Group Hygiene, Safety and Environment Director

# **SOLVAY ONE PLANET:** We walk the talk!

We have ten bold objectives to reduce our global impact by 2030, but how do we walk the talk? Find out how Solvay people everywhere are using their ingenuity and spirit of innovation to come up with solutions.

The Spinetta site launched several successful initiatives to recycle its waste, including branding and selling them. "Few companies can sustainably use the chemistry they produce to reduce their environmental footprint. This will be Solvay's challenge to prove that the innovation that drives our processes also drives our sustainability commitment."



Emilia Buffa Manufacturing Excellence Manager. Spinetta, Italy

The Paulinia site reduced its freshwater intake by 24% over 6 years, an example of an action requiring no investment

"All economic activity impacts the planet, so to have conscious and responsibility is highly needed. I'm proud to see it at Solvay as a value. This motivates us to continue with our work."



Helio Gabardo, Process Manager, Paulinia, Brazil

The Panoli site reduced its electric energy use by 30% since 2018, drastically decreasing emissions thanks to renewable energy initiatives.

"In everything I do, I will always look for a more sustainable way. My house is energy neutral, with solar panels, and I'm always looking for energy efficiencies."



Technical Service Manager, Panoli, India

# WE INNOVATE FOR A BETTER PLANET

Solvay's Aquivion® technology is key for electrical storage and conversion devices such as fuel cells.

"Providing lightweighting solutions for the Solar Impulse plane gave the sense of purpose for our people to challenge themselves. We made the impossible possible to impact tomorrow's world."

Richard Thommeret, Innovation Communication & Philanthropy Director



Innovation is at the core of our Purpose of providing solutions that contribute to building a more sustainable world.

In 2020, Solvay continued to innovate. Two of our latest innovations were aptly focused on fighting viruses: Actizone<sup>TM</sup>, a cleaning solution that's unique on the market and destroys over 99.9% of microorganisms on surfaces for up to 24 hours, and Amni® Virus-Bac OFF, a polyamide fiber that "deactivates" viruses thanks to an anti-bacterial additive.

### FOCUSING ON URGENT SUSTAINABILITY NEEDS

We embed <u>sustainability</u> and <u>circularity</u> from the start in our innovation projects to ensure our solutions meet customer expectations while helping to fight climate change, preserve natural resources or improve quality of life. Our innovation efforts focus on areas with urgent needs such as clean mobility, energy efficiency and the emerging green hydrogen economy.

The Solar Impulse Foundation awarded its Efficient Solutions label to twelve Solvay products that bring environmental and socio-economic benefits, and profitability. These include SolvaLite™, our composite materials for more energy-efficient vehicles, Solef® PVDF that improves the performance and durability of EV batteries and Oxystrong®, an eco-friendly solution for municipal wastewater disinfection.

Solvay was one of the very first partners of the <u>Solar Impulse</u> plane which completed its ground-breaking world tour in 2016.

# PROMOTING STEM EDUCATION: It's in our DNA!

True to the vision of our founder Ernest Solvay, we strongly believe in supporting the teaching of STEM (Science, technology, engineering, mathematics) and education in general. For <u>Citizen Day 2020</u>, Solvay colleagues worldwide volunteered to share their expertise and know-how with local communities, translating that vision into concrete actions.

# REACHING OUT TO COMMUNITIES EVERYWHERE

A total of 4,700 volunteers reached out to 190,000 students across local communities, schools and universities through virtual educational activities, living our Purpose and involving our most valuable resource: our people. For example, 270 volunteers from Solvay's site in Zhenjiang, China organized a webinar with 2,500 local primary school children, showing them how to purify water or make hand sanitizer smoother with guar.

# A PLATFORM TO ENCOURAGE STEM EDUCATION

Citizen Day was also the occasion to further our collaboration with the NGO greenlight for girls (g4g). How?

By creating the Future Innovator's Library, an online platform packed with videos made by Solvay employees to support STEM education. To feed this library and inspire our people, we also launched an online resource portal, the IDEA-Station (Inspiration, Design, Education, Action!).

"I hope that the videos created by Solvay employees will be the spark that inspires many children to develop their scientific vocation."



Alberto Sancibrián, Torrelavega, Spain

So-Jung Han, 9 years old, winner of the Citizen Day's painting contest in Korea.

# **SOLVAY, A CARING COMPANY**

<u>Caring for its people</u> is part of <u>Solvay's heritage</u>. From the company's early days in the late 19<sup>th</sup> century, it was recognized for its extensive welfare programs, which continue to this day with initiatives such as Solvay Cares and the Solvay Solidarity Fund.

# THE SOLVAY SOLIDARITY FUND

True to our Purpose of bonding people, ideas and elements to reinvent progress, in 2020, we launched the <u>Solvay Solidarity Fund</u>, created to support our employees through hardship caused by the Covid-19 pandemic. The Fund collected €15M from employees, management and shareholders to provide financial support for 1,600 families. And this extends beyond our employees: €100,000 were deployed to help guar farmers in Northern India, a key part of Solvay's extended workforce, and €100,000 to renovate a hospital in a Solvay community in Bulgaria.

# **EXTENDED MATERNITY LEAVE FOR ALL CO-PARENTS**

To promote diversity and gender equality, in 2020 we increased our global maternity leave policy to 16 weeks and extended it to all co-parents employed by the company, regardless of gender, including parents who adopt. This is part of the <u>Solvay Cares</u> benefits package for our all 23,000 people around the world, which also covers Medical care, Disability and Life insurance.

SOLVAY SOLIDARITY FUND

€15<sub>M</sub>

MATERNITY LEAVE FOR ALL CO-PARENTS

16 WEEKS "It's more about providing emotional support, being present and participation during this challenging period. It means a great deal for my wife and son to count on me. Family is always an indispensable aspect of our life and the paternity leave reinforces our bonding."

Bright Kusema, a research scientist based in Shanghai, about his experience as a father enjoying the benefits of the new paternity leave policy.



# **FAST FACTS //**



# SUPPORTING THE EMERGENCE OF THE HYDROGEN ECONOMY

Clean hydrogen is crucial in the transition towards a zero carbon energy system. In 2020, we launched a Green Hydrogen platform, bringing together all the innovative material and chemical solutions we have to advance the hydrogen economy. It includes our new ion conducting polymer membrane technology Aguivion®, a key enabler for the proton exchange membrane (PEM) electrolyser and fuel cell markets, which is crucial for their performance and durability.

# A BIO-BASED BOOSTER FOR MORE SUSTAINABLE **AGRICULTURE**

AgRHO® S-Boost™ is a biostimulant made with a 100% natural and renewable raw material: quar beans. Solvay sources its guar from smallholder farms in Northern India through the Sustainable Guar Initiative, a program run by NGO Technoserve and supported by Solvay and our customers L'Oreal and Henkel AaRHO® S-Boost™ enhances development, ultimately increasing yield while decreasing the need for





# 3D PRINTING AGAINST THE **COVID-19 PANDEMIC**

Employees of Solvay's R&I team in Brussels worked on their own time to develop 3D-printed parts for the protection equipment of medical staff. Using some of Solvay's medical-grade polymers, they created an innovative mask with equivalent properties to the standard FFP2, with the added advantage of being reusable and sterilizable

# **FAST FACTS //**

# **PARTNERING FOR CIRCULAR BATTERIES**





# SUSTAINABLE **SHAMPOO INGREDIENTS**

Mackadet® OPR-2 is a new generation of naturally based, microplastic-free opacifier. Biodegradable, naturally derived, it provides a creamy white and soft appearance for body washes and shampoos. This innovative technology answers the consumer demand for pure, simple and renewable cosmetic formulations

# **BONDING WITH BOEING** AND LOCKHEED MARTIN



# **SOLVAY STOCK**

### LISTED ON EURONEXT BRUSSELS & PARIS, COMPARTMENT A

ISIN code	BE0003470755
Member code	SOLB
Currency	EUR
Market	Brussels
Deferred Settlement Service (SRD)	Ineligible
Personal equity saving plan (PEA)	Eligible
International tax exemption	with a number of countries

### **INCLUDED IN MAJOR INDICES**

Bel20, CAC 40 ESG, STOXX family, Euronext 100, MSCI index, FTSE4Good

### LISTED ON OTC MARKETS IN THE FORM OF ADRS

ISIN code	BE0003470755
Symbol	SOLVY
Currency	USD
CUSIP number	834437303
Market	US
ADR program)	Sponsored level 1
Sponsoring and administration of ADRs	CITI

	2016	2017	2018	2019	2020
Closing share prices	€ 111.35	€ 115.90	€ 87.32	€ 103.30	€ 96.88
Highest share price	€ 112.30	€ 132.00	€ 119.90	€ 111.45	€ 105.25
Lowest share price	€ 70.52	€ 106.30	€ 86.18	€ 82.26	€ 52.82



# **HOW TO HOLD SOLVAY SHARES?**

DEMATERIALIZED SHARE managed by a financial intermediary

REGISTERED SHARES managed by the Shareholder Service in Solvay register

Shareholders opting to list stock as registered shares in Solvay register benefit from the following services:

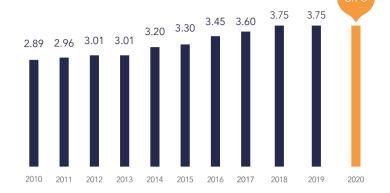
- Free custody and administration fees
- Registered shares are not subject to tax on securities accounts
- Automatic and personalized invitation to the Annual General Meeting
- Dedicated dividend report
- Automatic subscription to Solvay Shareholders' Club & related offering
- Personalized information in case of special operations, such as, for example, capital increases

# **SOLVAY DIVIDEND**

For over 30 years, the dividend has been stable or has gradually increased, and has never been reduced.

The yearly dividend is paid in two steps:

- An interim dividend (typically 40% of the previous year's total dividend), plus a balance payment for the final dividend. The interim dividend is announced with the Third Quarter Results and paid in January.
- The final dividend is announced in February, along with the Full Year Results, and is paid after the yearly Shareholders' Meeting, in May.



Evolution of the gross dividend over the last ten years, in €

Dematerialized shares	Registered shares



Download transfer forms to convert dematerialized shares into registered shares or registered shares in to dematerialized shares.



Contact us shareholders@solvay.com



# Follow us on



@solvaygroup



@SolvayGroup



@solvaygroup



Solvay



SolvayGroup

Wechat 索尔维 Solvay

All together, let's contribute to fight Covid-19:



solvay.com/en/solvay-solidarity-fund

To learn more about Solvay in 2020, read the online Integrated Report that provides additional, interactive features.

reports.solvay.com/integrated-report/2020

Solvay SA Rue de Ransbeek, 310 1120 Brussels, Belgium - T: +32 2 264 2111

PHOTOGRAPHS Alexandre Darmon / Art in Research; Emmanuel Crooÿ; Solvay; Shutterstock / Bernd Vogel, Josh Miller, Ezequiel Gimenez, Gargonia, luchschenF, Maskot Images, Wayhome studio; Getty Images / Johner Images. DESIGN hoet-hoet.eu

SOLVAY

www.solvay.com