



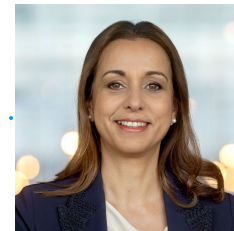
# Second Quarter 2021 Results

Media presentation  
July 29, 2021





With you today



Ilham Kadri  
Chief Executive Officer



Karim Hajjar  
Chief Financial Officer

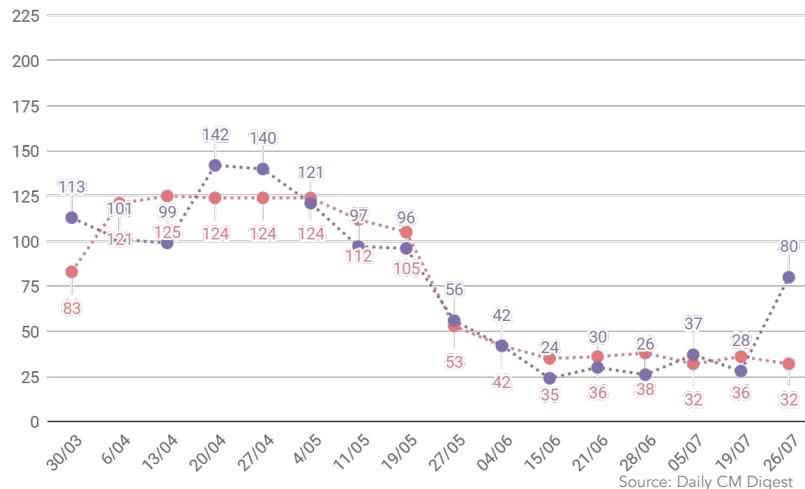
# Health and safety remain our top priority



Likely cases  
quarantine



Confirmed  
cases



## Measures in place

- Safety measures for all our employees
- 10,000 employees working remotely
- Business travel banned, except for critical customer needs

## Vaccination campaigns

## Solvay Solidarity Fund

- India and Italy (Covid-19)
- Europe and China (flood victims)

# Q2 2021 Performance

Strong rebound with double-digit sales and EBITDA growth



Net sales

€ 2.4 bn

+20% organic yoy;  
back to 2019 levels in  
most markets

Underlying  
EBITDA

€ 602 m

+47% organic yoy;  
24.5% EBITDA margin

Free cash flow  
continuing operations

€ 135 m

seasonal payments

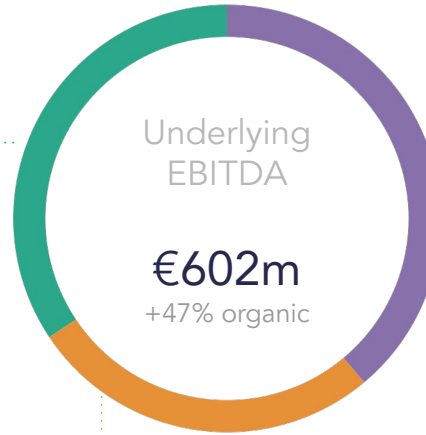
Q2 2021 EBITDA exceeded Q2 2019 level by 3%  
on comparable FX & scope basis

# Strong sales & EBITDA growth in Q2



## Materials +35% organic

- Double-digit volume growth driven by continued strong demand in automotive, electronics and consumer goods
- 82% growth in batteries for hybrid and electric vehicles
- Headwinds remain in civil aero, yet sequentially improved vs Q1



## Chemicals +49% organic

- Growth driven by significant higher volumes across each business
- Record sales of Bicar and continued recovery in flat glass serving building, photovoltaic, and automotive markets
- Demand recovery across all peroxides applications and regions, supported by HPPO mega plants
- Sustained strong growth for replacement tires (Silica) and higher specialty grades thanks to market share gains
- Sustained exceptional Coatis sales

## Solutions +42% organic

- Higher volumes driven by strong demand across many markets including automotive and electronics
- Higher production levels, new mine wins and supportive copper prices
- Food, flavors and fragrances demand remains stable

# 2021 outlook



Structural  
cost savings

€200<sub>m</sub>

EBITDA  
in a range between

€2.2 - €2.3 bn

up from €2.0 to €2.2 bn

Free cash flow  
continuing operations

€750<sub>m</sub>

up from €650 m

Barring additional deterioration related to another wave of Covid-19 in the second half  
Includes €200-250m of expected raw material/logistics/energy inflation  
Reported 2019 FY EBITDA was €2.3bn, equivalent to **€2.1bn** on constant FX and scope







Leading in EV batteries - from start to finish!

- Broad portfolio to help the battery pack become lighter, more resistant, and safer
- Doubling capacity in France & China by 2022 to meet growing demand
- Significant expansion plans coming up
- Partnering with Veolia & Renault to build a circular battery ecosystem

Addressable  
market

>€25<sub>bn</sub>

# Investing for the rebound

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# Solvay One Dignity

9 ambitious objectives to foster Diversity, Equity and Inclusion



## DIVERSITY



Accelerate gender parity at all mid and senior levels

Achieve gender parity by 2030

Make our workplace more appropriate for people with disabilities

Set up Solvay disability Equality Index and improve results

Develop resource groups to encourage employees to bring their "whole self" to work

Set up diverse Employee Resource Groups worldwide

## EQUITY



Assess if there are undesired pay gaps and close them if there are any

Build Pay Equality Index in 2021

Ensure fair recruitment

All mid and senior-level job openings have a shortlist comprising 50% of under represented groups

Ensure equitable access to career opportunities and development

Set up mentor/mentee programs starting with under-represented groups

## INCLUSION



Build an inclusive employee experience

Set up an Inclusion Index and improve score

Assess and develop program for Solvay Leaders to grow and nurture an inclusive mindset

Set DEI score for GBUs and Functions and improve results

Build a culture where individuals speak out and speak up when experiencing, witnessing non-inclusive behaviors\*

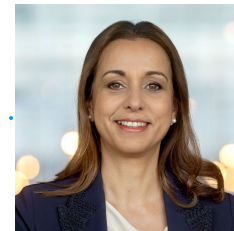
All employees feel safe to do so

\*in line with Solvay's code of Business Integrity





## Q&A



**Ilham Kadri**  
Chief Executive Officer



**Karim Hajjar**  
Chief Financial Officer





Follow up

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