

Progress beyond

First Quarter 2021 Results

May 5, 2021



Forenote



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Health and safety remain our top priority







Measures in place

- Safety measures for all our employees
- 10,000 employees working remotely
- Business travel banned, except for critical customer needs

Vaccination campaigns

Solvay Solidarity Fund

Market recovery back to 2019 levels expected for ~90% of Solvay's markets



Resilient through 2020 (30%) Healthcare (4% of sales) 19 20 21 22 23 24 HPC (9% of sales) 19 20 21 22 23 24 Agro / Food (13% of sales) 22 19 20 21 23 24 Consumer (4% of sales)



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On track back to 2019 levels (~60%)



• Slower recovery (<10%)



All % references full year 2020 figures

Sources: Market recovery expectations derived from Oxford Economics (except Automotive -LMC production volume) and revised by Solvay Strategic Intelligence Team (March 2021)

Q1 2021 Performance Double-digit growth in EBITDA, CASH, and record margins





Resilient portfolio up 2% organically yoy and 7% sequentially up 8.6% excl. composites, oil & gas

10% organic growth yoy 24.6% Record EBITDA margin

Disciplined working capital Structural improvements ~40% higher vs Q1 2020

Also... 7% higher EBITDA than Q1 2019 on comparable FX & scope basis despite 3% lower sales

Reinvest to prepare for the rebound













2020 segment figures



| Region (% 2020 Net Sales) | Group | Materials | Chemicals | Solutions |
|----------------------------|-------|-----------|-----------|-----------|
| Europe | 29% | 30% | 36% | 22% |
| North America | 28% | 34% | 18% | 31% |
| Latin America | 11% | 2% | 21% | 9% |
| Asia and rest of the world | 32% | 34% | 25% | 38% |

| End markets (% 2020 Net Sales) | Group | Materials | Chemicals | Solutions |
|--------------------------------|-------|-----------|-----------|-----------|
| Automotive & Aerospace | 22% | 48% | 14% | 8% |
| Industrial Applications | 20% | 11% | 23% | 24% |
| Consumer, HPC, Healthcare | 18% | 12% | 23% | 17% |
| Agro, Feed & Food | 13% | 3% | 19% | 16% |
| Resources & Environment | 12% | 8% | 9% | 19% |
| Building | 8% | 4% | 11% | 9% |
| Electrical & Electronics | 7% | 13% | 0% | 7% |

Materials Q1 2021 performance





| Net sales | vs Q4'20 reported | YoY reported | YoY organic |
|---------------------|-------------------|--------------|-------------|
| Specialty Polymers | +12% | +6.3% | +10% |
| Composite Materials | +8.6% | -42.3% | -36.6% |
| Materials | +11.2% | -12.7% | -7.5% |

Highlights

- Volume growth driven by continued strong demand in automotive and electronics
- 80% growth in batteries for hybrid and electric vehicles
- Headwinds remain in civil aero, yet sequentially improved vs Q4
- Cost savings initiatives especially in Composites support strong margins (+1pp)

Chemicals Q1 2021 performance





| Net sales | vs Q4'20 reported | YoY reported | YoY organic |
|-------------------|-------------------|--------------|-------------|
| Soda Ash & Deriv. | +2.2% | -5.9% | -3.0% |
| Peroxides | -6.8% | -11.1% | -4.7% |
| Coatis | +19.3% | +23.5% | +55.1% |
| Silica | +3.7% | +2.6% | +7.9% |
| Chemicals | +3.5% | -1.2% | +6.1% |

Highlights

- Growth driven by higher volumes across various markets
- Volume growth in soda ash for building offset partly by container glass softness and lower prices
- Strong growth continues in silica for tires due to market share gains
- Exceptional sales in Coatis with higher volumes and higher prices
- Favorable market conditions combined with lower fixed costs resulted in record EBITDA margin (+0.5pp)

Solutions Q1 2021 performance





| Net sales | vs Q4'20 reported | YoY reported | YoY organic |
|-------------------|-------------------|--------------|-------------|
| Novecare | +8.8% | -1.3% | +4.9% |
| Special Chem | +1.9% | +2.7% | +8.6% |
| Techn. Solutions | +9.3% | +9.4% | +14.5% |
| Aroma Performance | +11.6% | -5.0% | -1.6% |
| Solutions | +7.5% | +0.9% | +6.4% |

Highlights

- Higher volumes driven by automotive, electronics, coatings, home & personal care, agro markets
- Copper mine site re-openings driving higher production levels and greater demand for our extractant solutions
- Oil & gas has improved sequentially in Q1 but significantly down yoy
- +2pp EBITDA margin further reflecting volume growth and cost reduction improvements across all businesses

Cost reduction momentum... reinforced



Realized in Q1 2021 €80m

Permanent structural levers

- Restructuring €32m
 - \circ €20m in administrative functions
 - €12m in industrial functions (mainly composites)
- Indirect costs reductions €40 m
- Productivity efficiencies €9 m

NEW FY Costs savings

. . . .

Raising 2021 target by €50m

Total costs savings to date €255m

Costs savings by 2024 €500m

Strong cash generation Q1 Credit rating stabilised by Moody's at Baa2





Main drivers

- Working capital discipline
- Capex phasing
- Lower pension cash costs



2021 outlook





Potential to reach 2019 FY EBITDA level on a comparable FX and scope basis despite exposure to aero and oil & gas markets

Barring additional deterioration related to a 3rd wave of Covid-19 in the second half; Reported 2019 FY EBITDA was 2.3bn, an estimate that is restated to 2.1bn on constant FX and scope





Progress beyond





Annexes



Reinventing Solvay to unleash our full potential



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2030 Solvay One Planet goals

10 ambitious objectives to reduce our global impact



SOLVAY

Accelerating innovation in 3 growth platforms





Leading the way to sustainable batteries of the future

- polymers and composite materials help the battery pack become lighter, more resistant, and safer
- leveraging our expertise in metal recovery to enable battery recycling
 Partnership with Veolia & Renault

Addressable market >€25bn



Accelerating innovation in Thermoplastic Composites

- 30 to 50% lighter than metals
- inherently more recyclable with options to be bio-based
- shorter production cycle times, enabling high-rate production for composite parts





Launching a Green Hydrogen Platform

- ambition to be a leading materials
 solutions provider for the hydrogen
 economy
- membranes & electrodes of PEM electrolysers & fuel cells
- accelerate production and R&I



Key figures



| Underlying, in € million | Q1 2021 | Q1 2020 | % уоу |
|---|---------|---------|---------|
| Net sales | 2,373 | 2,474 | -4.1% |
| EBITDA | 583 | 569 | +2.5% |
| EBITDA margin | 24.6% | 23.0% | +1.6pp |
| EBIT | 382 | 371 | +2.9% |
| Net financial charges | -63 | -68 | +8.4% |
| Income tax expenses | -71 | -76 | +6.9% |
| Tax rate | 24% | 26% | -2.8pp |
| Profit / (loss) attributable to Solvay shareholders | 240 | 236 | +1.8% |
| Basic EPS | 2.33 | 2.28 | +1.9% |
| Basic EPS from continuing operations (in €) | 2.31 | 2.08 | +11.2% |
| Capex in continuing operations | 100 | 163 | -38.6% |
| FCF to Solvay shareholders from continuing operations | 282 | 202 | +39.8% |
| FCF to Solvay shareholders (total) | 282 | 197 | +43.0% |
| FCF conversion ratio (LTM) | 54.8% | 40.4% | +14.4pp |
| Net financial debt | 4,157 | | |

Segment review

| Underlying, in € million | Q1 2021 | Q1 2020 | % уоу | % organic | |
|-------------------------------|---------|---------|--------|-----------|--|
| Net sales | 2,373 | 2,474 | -4.1% | +1.9% | |
| Materials | 689 | 789 | -12.7% | -7.5% | |
| Specialty Polymers | 511 | 481 | +6.3% | +10.0% | |
| Composite Materials | 178 | 308 | -42.3% | -36.6% | |
| Chemicals | 791 | 800 | -1.2% | +6.1% | |
| Soda Ash & Derivatives | 367 | 390 | -5.9% | -3.0% | |
| Peroxides | 152 | 172 | -11.1% | -4.7% | |
| Coatis | 157 | 127 | +23.5% | +55.1% | |
| Silica | 114 | 111 | +2.6% | +7.9% | |
| Solutions | 891 | 883 | +0.9% | +6.4% | |
| Novecare | 416 | 421 | -1.3% | +4.9% | |
| Special Chem | 211 | 206 | +2.7% | +8.6% | |
| Technology Solutions | 154 | 140 | +9.4% | +14.5% | |
| Aroma Performance | 110 | 116 | -5.0% | -1.6% | |
| Corporate & Business Services | 3 | 1 | +81.4% | +94.1% | |
| BITDA | 583 | 569 | +2.5% | +10.3% | |
| Materials | 206 | 228 | -9.7% | -4.7% | |
| Chemicals | 240 | 239 | +0.6% | +8.7% | |
| Solutions | 173 | 154 | +12.4% | +21.1% | |
| Corporate & Business Services | -36 | -52 | +30.3% | | |
| EBITDA margin | 24.6% | 23.0% | +1.6pp | - | |
| Materials | 29.9% | 28.9% | +1.0pp | - | |
| Chemicals | 30.4% | 29.8% | +0.5pp | - | |
| Solutions | 19.4% | 17.4% | +2.0pp | - | |

SOLVAY

Strengthening our balance sheet Significant reduction in net debt and provisions



-3,087

Other

nviron

ment

-814

-2.205

-552 -5.386 951 -387 Hybrid bonds -1,800 -48 -4,198 Voluntary pension FCF to Dividends contributions to Solvav Solvav In/outflow Remeasufrom M&A sharesharerements Hybrid bonds holders holders (forex) -Changes -1.800 in scope & other -48 debt -3.588 -2 398

Net debt, end of 2020

December 31, 2019

December 31, 2020

December 31, 2019

-3.710

Other

Environ

ment -702

Employe benefits -2.694 331

Payments

Net new

provisions

December 31, 2020

Decreased by €1.2 billion in 2020 driven by:

- the closing of the Polyamides sale (€1.3 billion proceeds)
- the voluntary pension contributions of ${\rm {\ensuremath{\in}} 0.6}$ billion
- A record free cash flow

Leverage ratio at 2.2x versus 2.0x at the end of 2019

Provisions decreased by €623 million mainly due to:

• €552 million voluntary pension contributions, in addition to the €114m contributions made in December 2019

Provisions, end of 2020

Unwinding

of provisions

552

Voluntary

pension

contributions

268

Asset return

-280

Remeasu

rements

76

Changes

in scope

& other

Balanced maturities Deleveraging and reduced of cost of debt





| Period | Dec | ember 31, 2: | 020 | N | larch 31, 202 | 21 | Variatio | on over the | period |
|--------------------------------|--------------|---------------|-----------|--------------|---------------|-----------|--------------|---------------|-----------|
| | Face value | Avg. maturity | Avg. cost | Face value | Avg. maturity | Avg. cost | Face value | Avg. maturity | Avg. cost |
| EUR Bonds | 1,850 | 5.5 | 1.56% | 1,850 | 5.3 | 1.56% | 0 | -0.2 | 0.00% |
| EUR Perpetual Hybrid Bonds [2] | 1,800 | 3.7 | 4.54% | 1,800 | 3.4 | 4.54% | 0 | -0.3 | 0.00% |
| US Bonds [3] | 945 | 4.5 | 4.22% | 988 | 4.2 | 4.22% | 43 | -0.3 | 0.00% |
| Total | 4,595 | 4.6 | 3.28% | 4,638 | 4.3 | 3.28% | 43 | -0.3 | 0.00% |
| | in € million | in years | in % | in € million | in years | in % | in € million | in years | in % |

[1] Major debt only, excluding cost of currency swaps

[3] US\$ 1,160 m

1,160 m

^[2] At first call date

2021 Financial Considerations

Full-year 2021 vs 2020

| Scope & forex impact | Sales: ~ €-420 million EBITDA: ~ €-120 million (currency impact mainly in H1, scope impact mainly in H2) FCF: €-50m |
|----------------------------------|---|
| Restructuring costs | Provision: ~ €150 million (vs €122 million in 2020) in Q1 2021 Cash: ~ €150 million (vs €92 million in 2020), mainly in H2 |
| D&A | D&A: ~ €760 million (vs €835 million in 2020) |
| Tax rate | • Underlying tax rate: ~27% (vs 26% in 2020) |
| Сарех | • up to €750 million (vs €611 million in 2020) |
| Total Working capital * | Additional structural improvement of ~€50m (vs ~€140 in 2020) |
| Pensions | • Cash-out: ~€80 million (vs €125 million in 2020) |
| Underlying net financial charges | P&L: ~ €230 million (vs €270 million in 2020) Cash: Interest paid (incl. hybrid coupons): ~ €190 million (vs €222 million in 2020) |
| | |

* TWC = Inventories + Trade A/R + Other Current Receivables – Trade A/P - Other Current Liabilities

SOLV

Why invest?

We aim to reshape the global chemical industry by delivering solutions that meet the world's sustainability challenges and provide critical solutions in fast-growth markets.

We focus on creating long-term value and we do so efficiently, which results in steady annual revenue and cash generation, a strong track record of continued shareholders distribution with a stable dividend, and one of the highest margins among our competitors. And above all, sustainable value creation is at the core of the way we conduct business.



Future growth potential fuelled by megatrends

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Global scale, diversity of products and end-markets, reliable infrastructure



Customer partnerships drive innovation

SOLVA

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Key leadership positions



Proven resilience through Crises



Bold ESG Ambition with Solvay ONE Planet

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Thank you.



Progress beyond

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