



Progress beyond

Capturing Growth in Clean Mobility

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SPEAKERS

Dr. Ilham Kadri | Michael Finelli





With
you today



Dr. Ilham Kadri

CEO and President of the Executive
Leadership Team of Solvay



Mike Finelli

President of Solvay
Growth Platform



Dr. Maurizio Gastaldi

Director of the Battery
Materials Platform



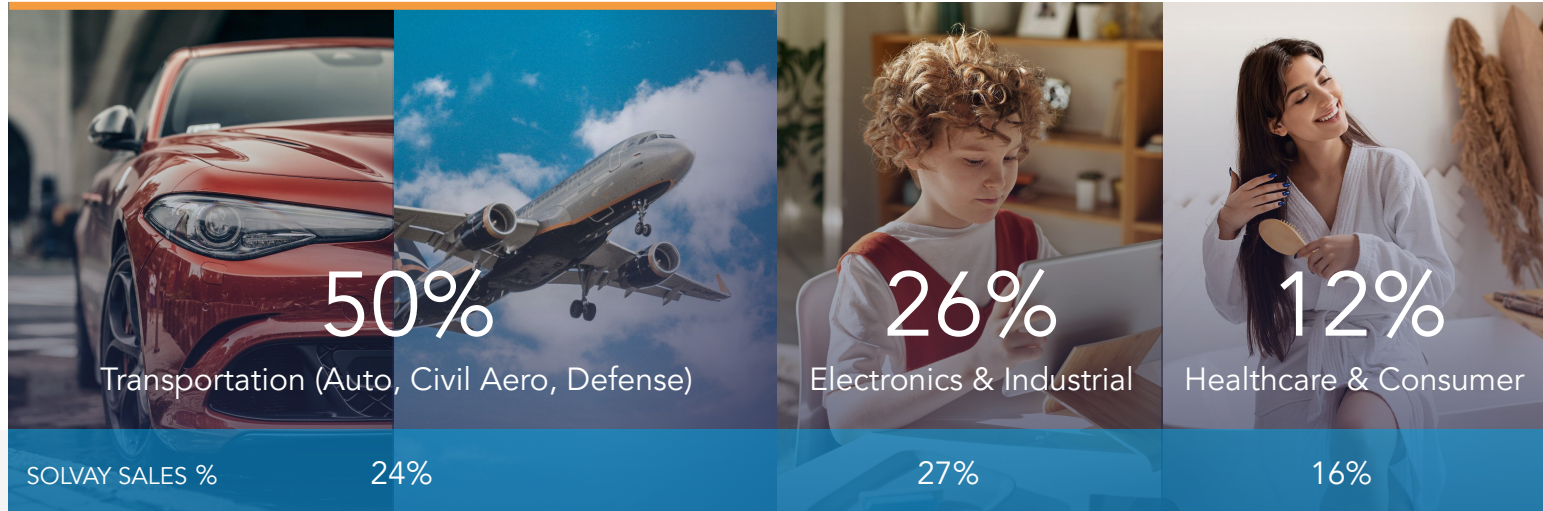
The future of mobility



Materials business delivers above market growth at superior returns



Transportation is a significant growth driver



Materials
FY 2021



Sales
€ 2.9 bil

Sales Growth
~10%
(2021-2025)

EBITDA margin
30%

ROCE
~12%

Unmatched specialty portfolio to offer best technology for each customer unmet need



High Performance Polymers

High Perf Composites

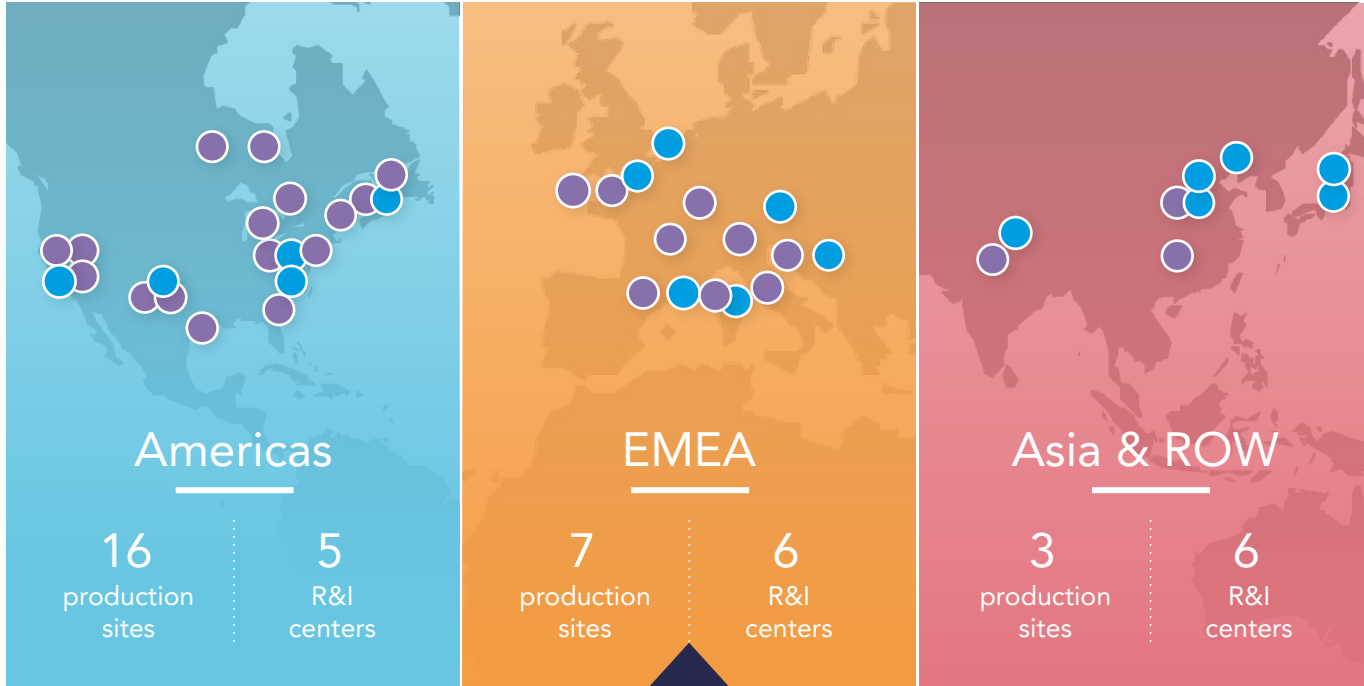
	HPPA	PPS	PEEK	PSU	PTFE	PVDF	PFA	FKM	PFPE	Thermo-plastic comp.	Carbon Fiber	Thermoset comp.	Resin Infusion	Adhesives & films	3D Additive Mfg	Space Ablatives
ARKEMA	✓					✓								✓		
BASF We create chemistry	✓			✓												
Celanese		✓													✓	
Chemours					✓		✓	✓	✓							
DAIKIN					✓	✓	✓	✓	✓							
DSM	✓	✓														
DUPONT	✓															
dyneon					✓	✓	✓	✓								
EMS	✓															
HEXCEL										✓	✓	✓	✓	✓	✓	✓
Henkel 3M														✓		
KUREHA		✓				✓										
SOLVAY	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
TORAY		✓								✓	✓	✓	✓	✓	✓	✓
TEIJIN										✓	✓	✓				
victrex			✓													

Our global materials presence supports customers globally and locally



26

Production Sites



17

Research & Innovation Centers

5,800 Global Employees

We help our auto customers reduce emissions



LIGHTWEIGHTING

Reduced vehicle
weight and
emissions



ELECTRIFICATION

Improved
Energy Density
& Safety

Auto industry transformation underway driven by policy and major players



Oct 2020

China

Technology Roadmap: 50% of new car sales be PHEV, BEV, FCEV by 2035

April 2021

United States

California + other states announce ban of ICE by 2035

July 2021

EU

Announced proposal of zero emission from new cars by 2035

2021

Major OEMs

GM, Ford, VW, Mercedes announce major shifts to electric vehicle fleets by 2030 onward



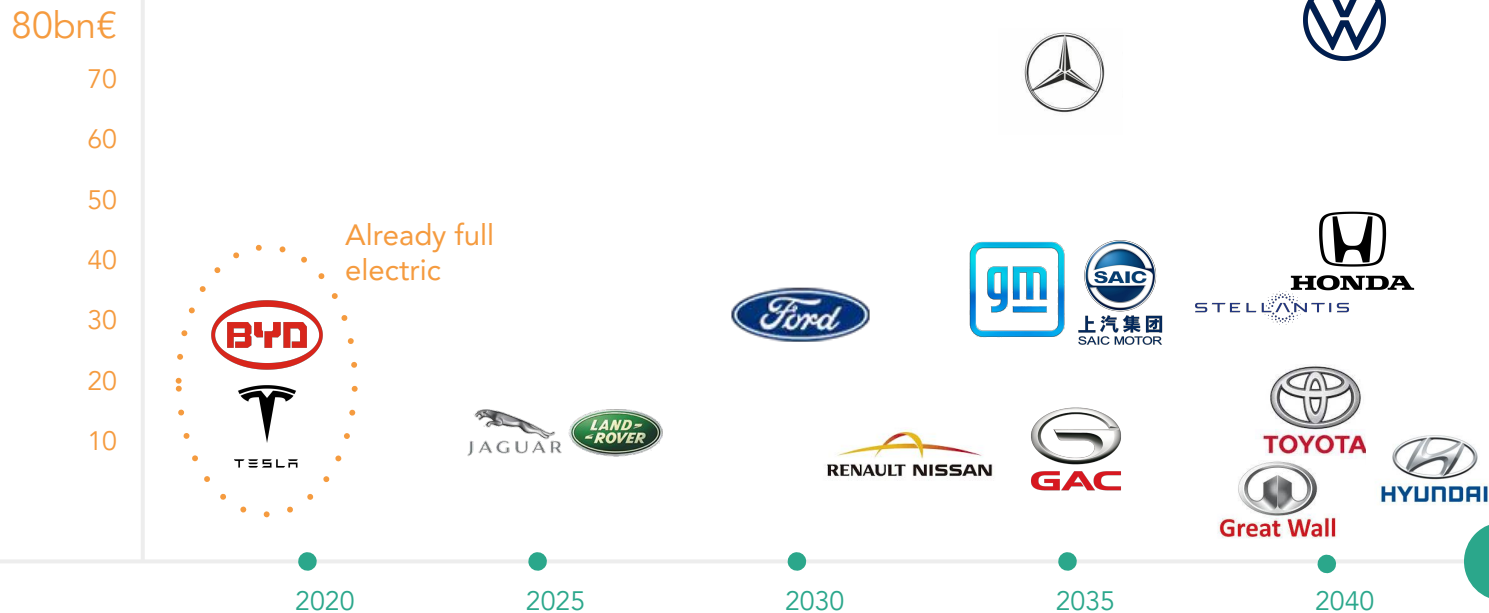
Main drivers

- ❖ Consumer preferences
- ❖ Fundamental shift in regulatory environment
- ❖ Massive investments in capacity and infrastructure

Major OEM investments in e-mobility are underway



Investments announced



>400bn€

Investments in EV from OEMs in the next 10 years

ICE phase out

We have a track record of outgrowing the auto market with a proven model



1
Decade-long OEM and tier 1 partnerships

.....
~€900 million of customer opportunities in the pipeline with launch date in the next 3 years

4
Capex & people

.....
*€300m investment in EU;
Capacity sufficient to secure EV battery growth to 2025;
400FTE in Auto & Batteries*



2
Unmet needs

.....
*Lightweighting by 20% to 50%
E-motor efficiency increase by 10%*

3
Innovation

.....
*25% of sales from products launched in the last 5 years
1,000 patent families in force (200 filings in the last two years)*

Key Takeaways



We have a track record of outgrowing the Auto Market



Shift to EV will accelerate Solvay growth to double digit



We have an unrivalled leadership position in EV batteries

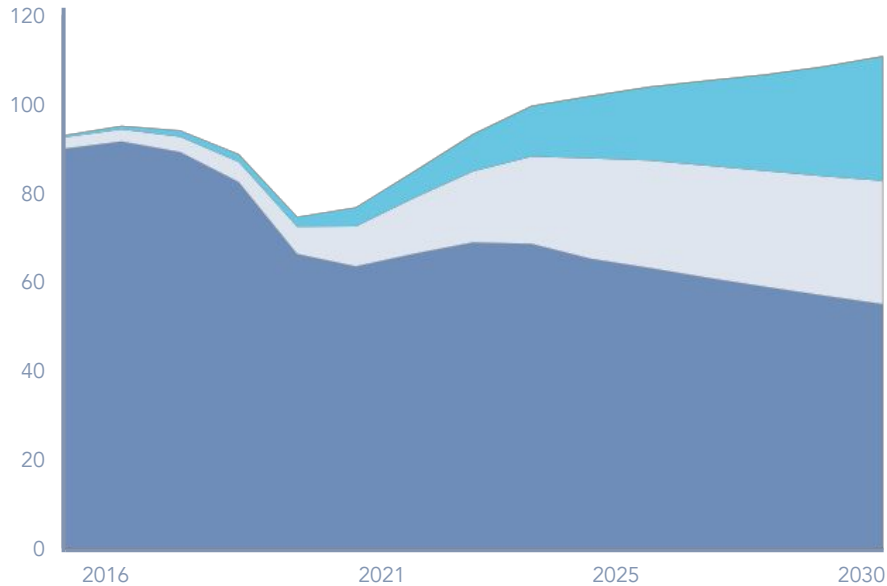


We announced a major capacity expansion to secure our growth until 2025

The electrification transformation is accelerating



Light Duty Vehicles,
global production by powertrain (million units)

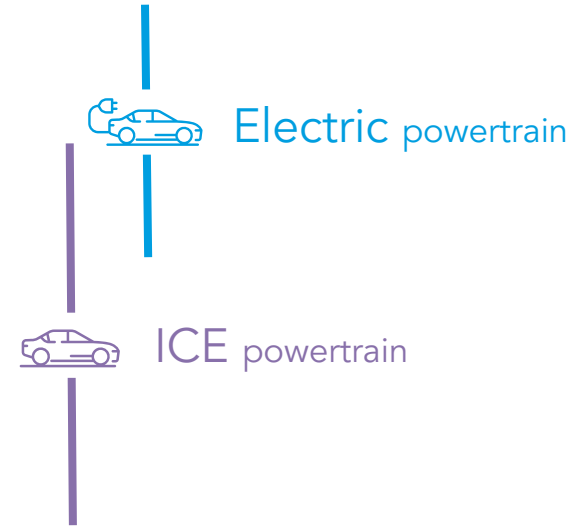


Share in 2030

BEV 25%

Hybrid 25%

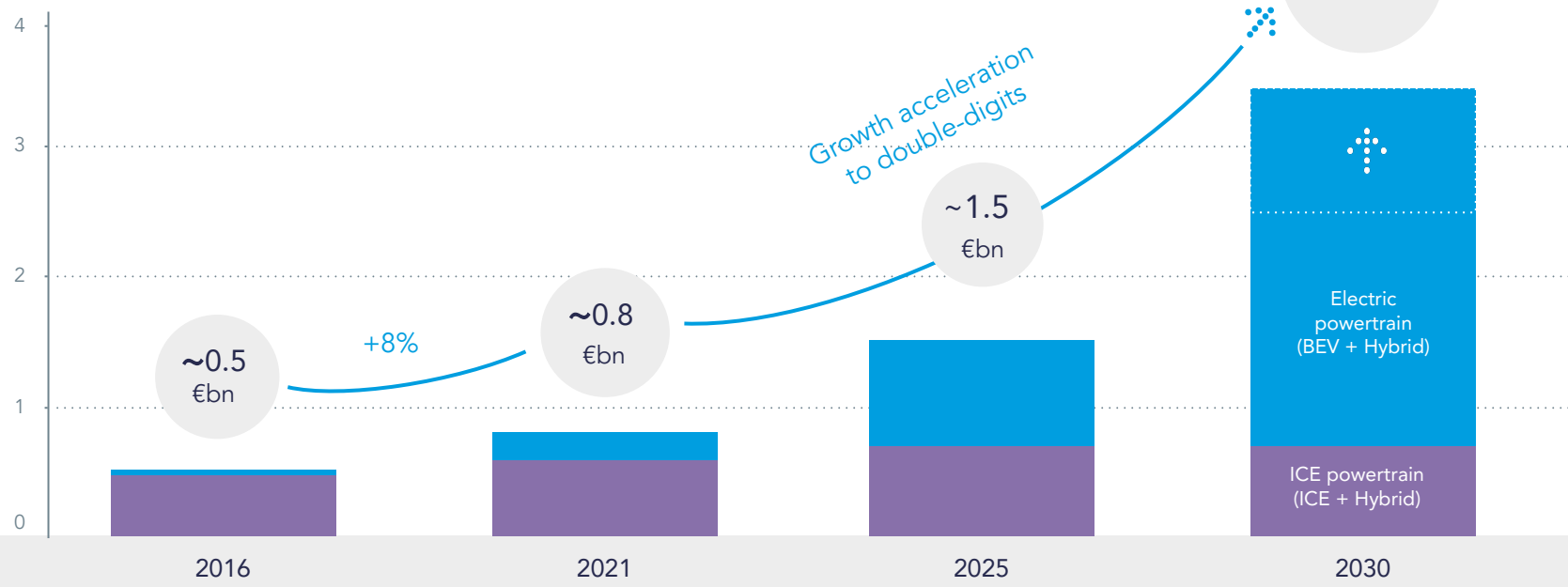
ICE 50%



Solvay growth will accelerate to double digit, building on our proven track record



Automotive sales (€B)



LEGEND



ICE powertrain



Electric powertrain

Reinforcing our leadership position in highest growth, highest value part of the market



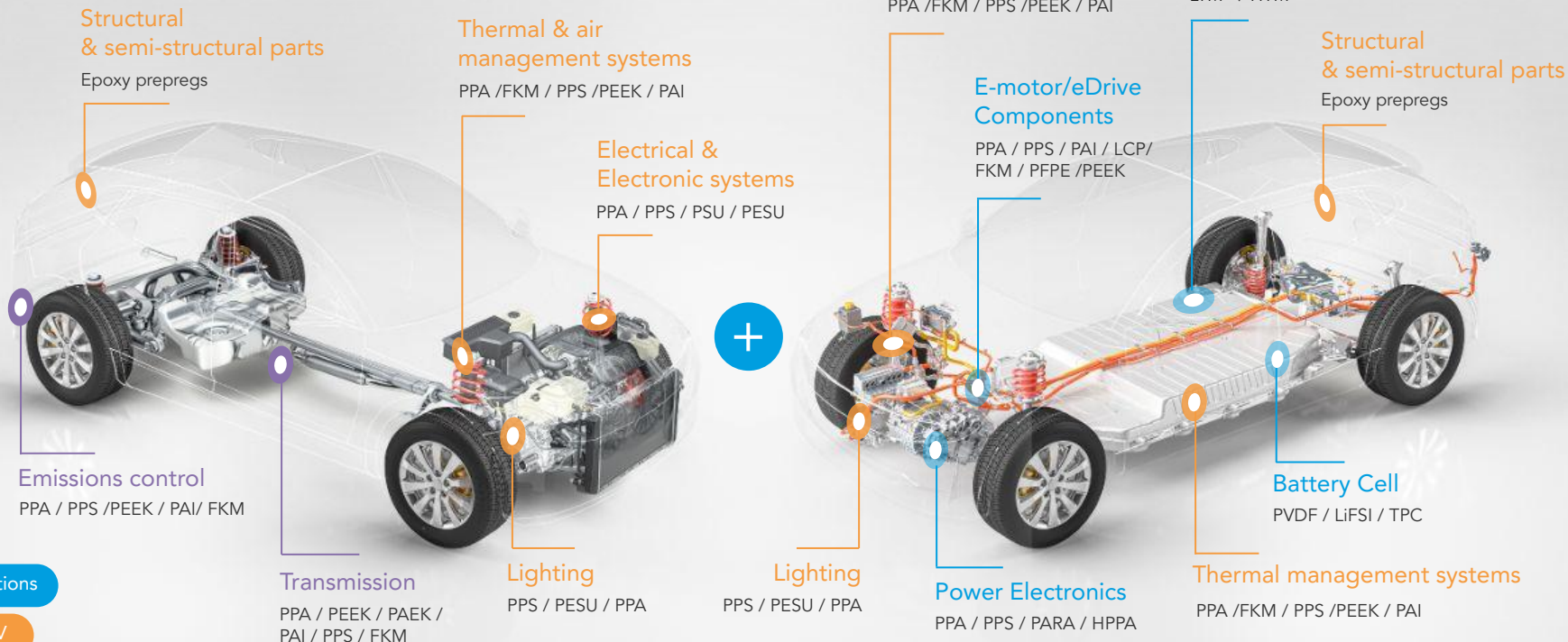
Electric powertrain



ICE powertrain

Market CAGR '21-'25	Addressable Market value per vehicle ¹	Market share '21
~4%	1x	1x
~32%	~2x	~1.5-2x

Transition to EV doubles addressable market for Solvay



- EV applications
- ICE and BEV
- ICE applications

€1X  €2X

Examples of high performance solutions



Coolant Lines

50%
weight
reduction



- Metal replacement by Ryton XE PPS
- Design flexibility
- High heat resistance
- Safety (lower leakage risk)

ICE POWERTRAIN

e-Motor Magnet Wire Insulation



25% motor
weight reduction
9% horsepower
3% higher torque

- 1st mover with PEEK magnet wire application
- Thermal endurance at 240 °C
- Electrical properties at temp

ELECTRIC POWERTRAIN

Battery

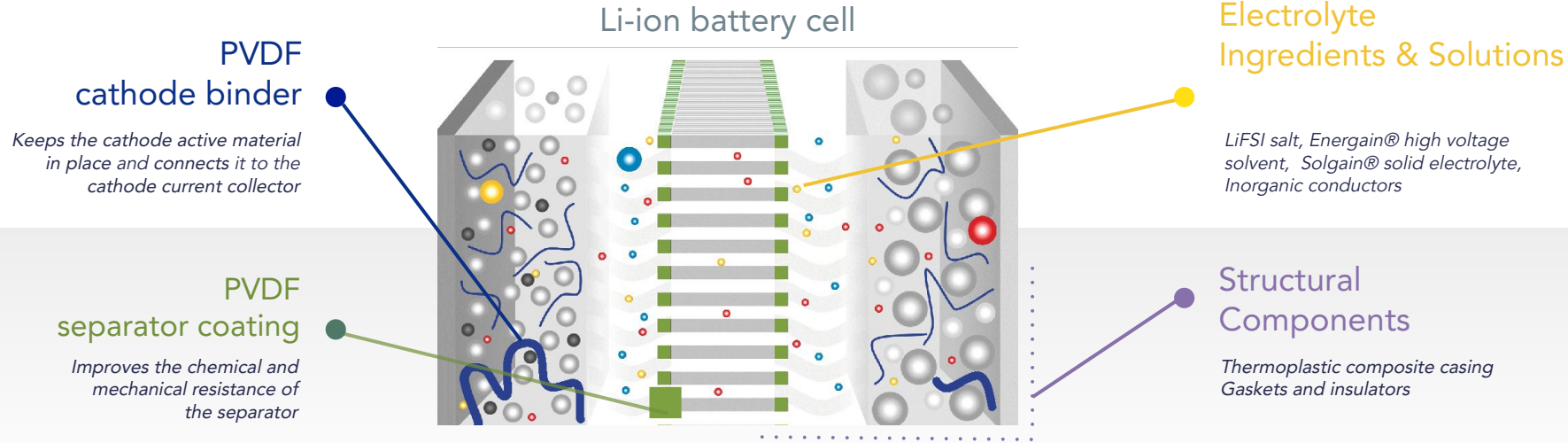
25% vs aluminum
40% vs steel
casing weight
reduction



- Inside: PDVF + LiFSi
- Outside: PPA + TPC
- Weight savings
- Improved economics vs Aluminum
- Functional integration of multiple components

ELECTRIC POWERTRAIN

Our materials circle the battery with a total opportunity of >€2B by 2030



We enable key functionalities:



Safer



Better energy density



Better power

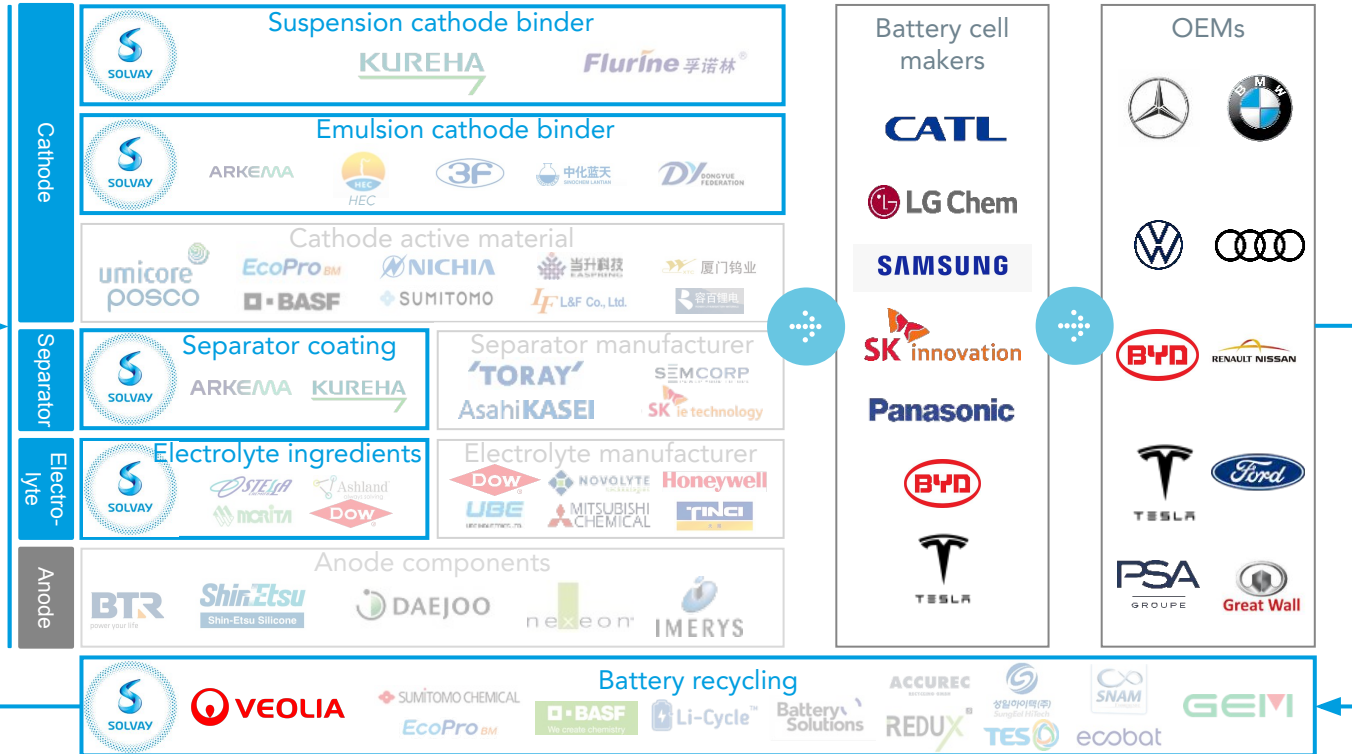


Lower cost

We are uniquely positioned in the value chain



Solvay presence

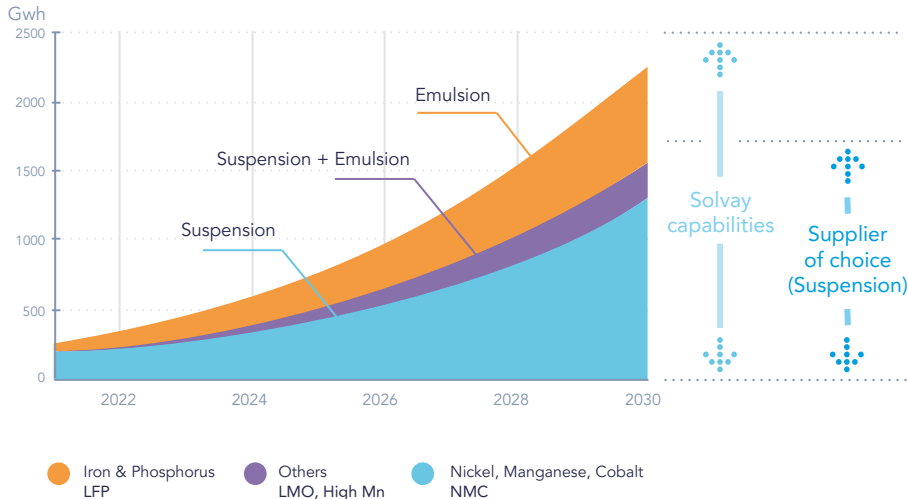


- Solvay is specified with all of the major players
- We continuously innovate together with our key customers
- Solvay is the undisputed leader on suspension PVDF, with backward integration

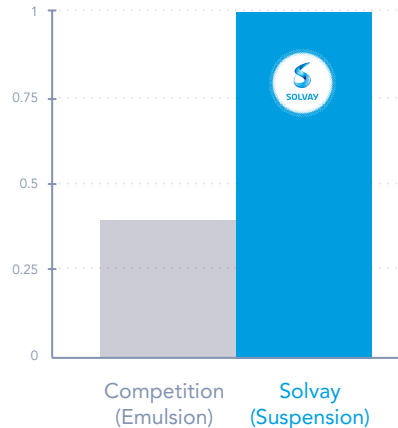
We are the technology of choice for higher end battery applications



Evolution of Auto Gwh demand by cathode binders technology



Relative electrode adhesion in NMC



We have the full range of technological capabilities

We are battery technology agnostic

We focus on the higher-end segment where we are the supplier of choice

••• Suspension PVDF offers a unique combination of properties that makes it the solution of choice for NMC cathodes

Our innovation enables further progress in safety, energy density and total cost of ownership



2015 - 2028

LI-ION BATTERIES



Generation 2

150 - 320 Wh/kg

- Fluorinated additives
- Solef® PVDF as cathode binder or separator coatings



Generation 3

150 - 320 Wh/kg

- New lithium salt (LIFSI)
- Energain® for high voltage batteries
- New PVDF as binder & separator coatings
- Solgain® for dry process as cathode and anode



2027

SOLID STATE BATTERIES



Generation 4

300 - 500 Wh/kg

- Argryodite - New inorganic conductors for all solid state batteries
- New polymers for polymeric solid state batteries



Main benefits



Greater Range



Faster Charging



Safety



Lower Total Cost of Ownership

Our planned capacity secures our growth until 2025 across US, Europe, and Asia



PVDF production

Tavaux,
France

West-Deptford,
USA

Changshu,
China



Research

Paris, France
Next-generation battery
Inorganic chemistry

Brussels, Belgium
Next-generation
battery Modeling

Bollate, Italy
Battery cell prototyping lab

Seoul, South Korea
Battery cell prototyping lab

~€300m
investment in
France

~35 kt
PVDF in EU
by 2024



#1 PVDF
producer
in Europe

#1 PVDF
suspension
producer
globally

Key Takeaways



We have a track record of outgrowing the Auto Market



We reduce emissions through lightweighting & electrification

Solvay +8%
vs. Market -4%
(2016-2021)



Shift to EV will accelerate Solvay growth to double digit



EV doubles the addressable market value

We have 1.5-2x the market share in EV vs. in ICE



We have an unrivalled leadership position in EV batteries



We are the undisputed leader in suspension PVDF

We are technology agnostic and focus on high end batteries



We announced a major capacity expansion to secure our growth until 2025



€300m announced capacity expansion in Tavaux

#1 PVDF in EU and the only suspension producer for high end batteries

Q&A



Progress beyond



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CEO and President of
the Executive Leadership
Team of Solvay



Mike Finelli

President of Solvay Growth
Platform



Dr. Maurizio Gastaldi

Director of the battery
materials platform

Glossary



- **BEV:** Battery Electric Vehicle
- **FCEV:** Fuel Cell Electric Vehicle
- **ICE:** Internal combustion engine vehicle
- **LDV:** Light Duty Vehicles, mobile machine that is primarily used to transport passengers and cargo (e.g., cars, vans or SUVs)
- **OEM:** Original equipment manufacturer, an organization that makes devices from component parts bought from other organizations
- **PHEV:** Plug-in Hybrid
- **PVDF:** Polyvinylidene Fluoride is a highly non-reactive thermoplastic fluoropolymer that is inherently flame retardant. It has a high degree of purity, robust mechanical properties, electrochemical stability, and broad chemical resistance at high temperatures.
 - **Suspension PVDF** particles are much bigger, and they settle down when mixing is stopped. Because the polymers are more crystalline, they offer higher mechanical properties and higher melting points. Plus, they can be injection molded.
 - **Emulsion PVDF** particles are physically stable, even in the absence of mixing, and they remain evenly dispersed in water. Smaller particle size promotes faster powder dispersion in solution processing, a higher degree of branching, and smaller crystallites that enhance film clarity.

Thank you.



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