



Q1 2023 results

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Dr. Ilham Kadri

CEO and President of the Executive
Leadership Team of Solvay



Karim Hajjar

CFO of Solvay



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Pricing supports solid start to 2023



€3.2 bn

NET SALES

+2%
organic

+14% pricing
-12% volumes

€839 m

EBITDA

+22%
organic

26.5%
New record
EBITDA margin

€125 m

FCF

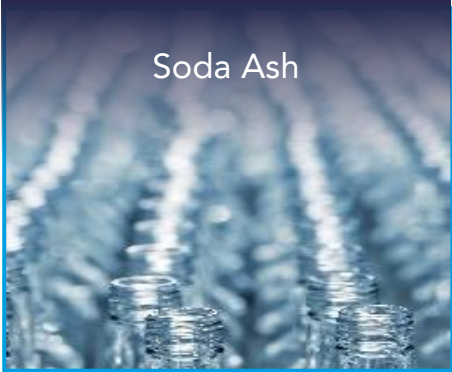
>30%
FCF
conversion

16.7%

ROCE

+4.4pp
vs Q1 2022
New record

Investments for future value creation



Making progress and forming partnerships



Solvay One Planet climate targets validated by SBTi



Expanding our R&I footprint in U.S. Boston biotech hub through Gingko partnership

Licensing our H₂O₂ technology to a megaplant in China

Important milestone in our portfolio transformation

Materials Q1 2023



	Q1 2023 (€m)	% YoY	% YoY organic
Specialty Polymers	773	+15%	+15%
Composite Materials	249	+20%	+17%
Net Sales	1,022	+16%	+16%
EBITDA	362	+40%	+35%
EBITDA Margin	35.4% (+6.0pp)		

Q1 Highlights

- Specialty Polymers' sales improved primarily due to higher prices. Volumes were slightly lower due to reduced demand in batteries (destocking), while other markets including automotive (other applications), electronics, and healthcare delivered increased volumes.
- Composite Materials' sales were up due to higher volumes and price. This was driven by the continued recovery of civil aerospace as well as growth in space & defense markets.
- EBITDA margin at 35.4% or +6.0 percentage points versus last year

Chemicals Q1 2023



	Q1 2023 (€m)	% YoY	% YoY organic
Soda Ash & Deriv.	598	+23%	+19%
Peroxides	171	-5%	-6%
Coatis	172	-23%	-29%
Silica	163	+7%	+6%
Net sales	1,103	+6%	+2%
EBITDA	298	+7%	+19%
EBITDA Margin	27.0% (+0.2pp)		

Q1 Highlights

- Soda Ash & Derivatives' growth was driven by higher pricing, partially offset by lower demand in flat glass for construction, particularly in Europe, while container glass remained resilient.
- Peroxides lower volumes more than offset positive pricing in the quarter. Demand softened in chemicals (HPPO) and pulp & paper, while disinfection was resilient.
- In comparison to a very strong prior qtr, Coatis business continued to normalize. Sales volumes declined due to lower demand and competitive price-pressure due to imports into Brazil.
- Silica benefited from pricing actions that were able to more than compensate for lower volumes.

Solutions Q1 2023

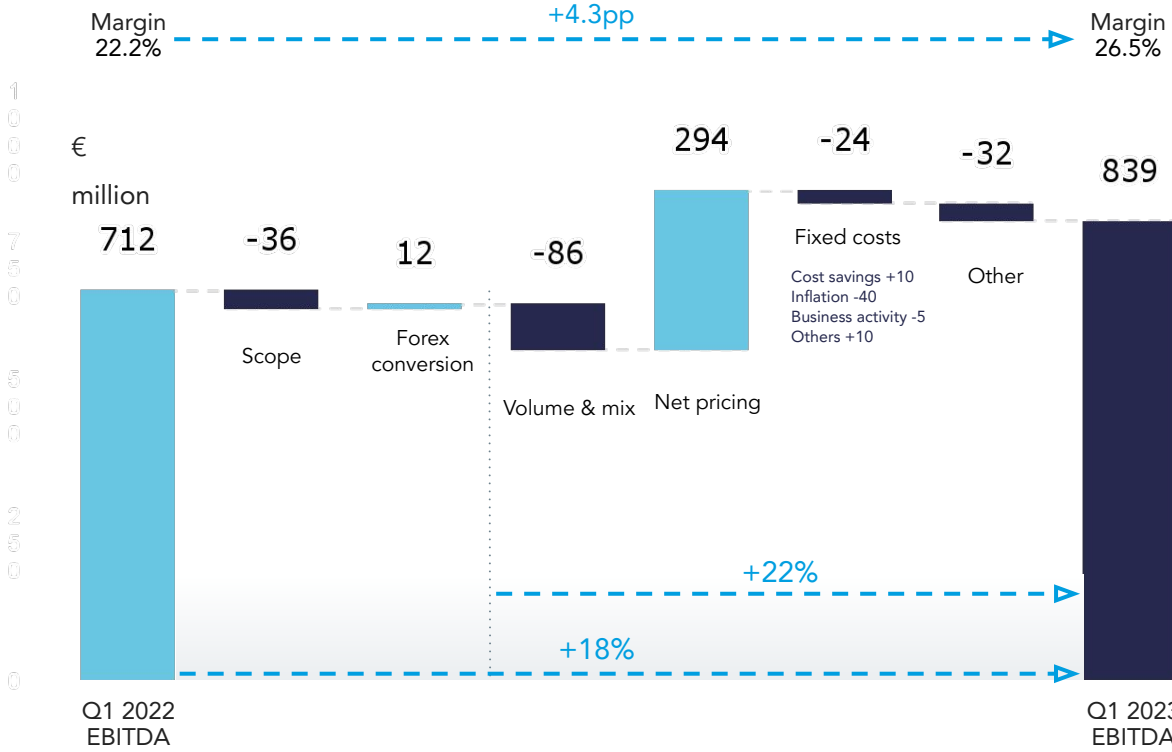


	Q1 2023 (€m)	% YoY	% YoY organic
Novecare	386	-15%	-14%
Special Chem	250	+5%	+4%
Techn. Solutions	182	+18%	+15%
Aroma Performance	99	-30%	-31%
Oil & Gas Solutions	121	-17%	-18%
Net Sales	1,038	-9%	-9%
EBITDA	219	-8%	-9%
EBITDA Margin	21.1% (+0.1pp)		

Q1 Highlights

- Novecare positive pricing was offset by reduced demand in coatings, agro and consumer markets.
- Special Chem benefited from price increases across most markets, with demand remaining weak in automotive catalysts.
- Technology Solutions benefited from higher prices and strong demand driven by mining.
- Aroma Performance volume declined due to lower demand for vanillin used in the flavors and fragrance market.
- Oil & Gas Solutions' sales decreased from lower natural gas drilling activity in the US due to a steep decline in natural gas prices.

Double-digit EBITDA growth



€839m in Q1 2023

vs. €712m in Q1 2022

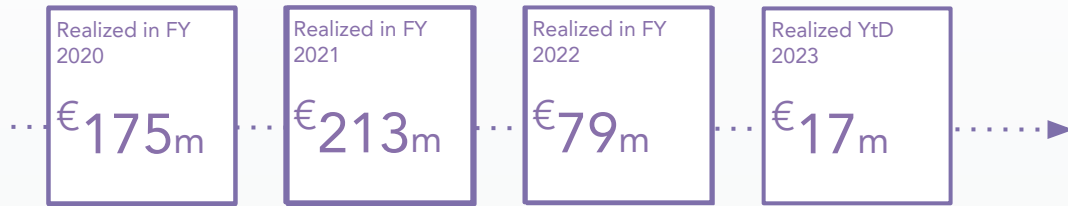
Main drivers

- Sustained strong pricing
- Lower volumes on weak demand and destocking
- Fixed cost increase lower due to cost savings and lower spend

EBITDA Margin reached a new record

Structural cost reduction

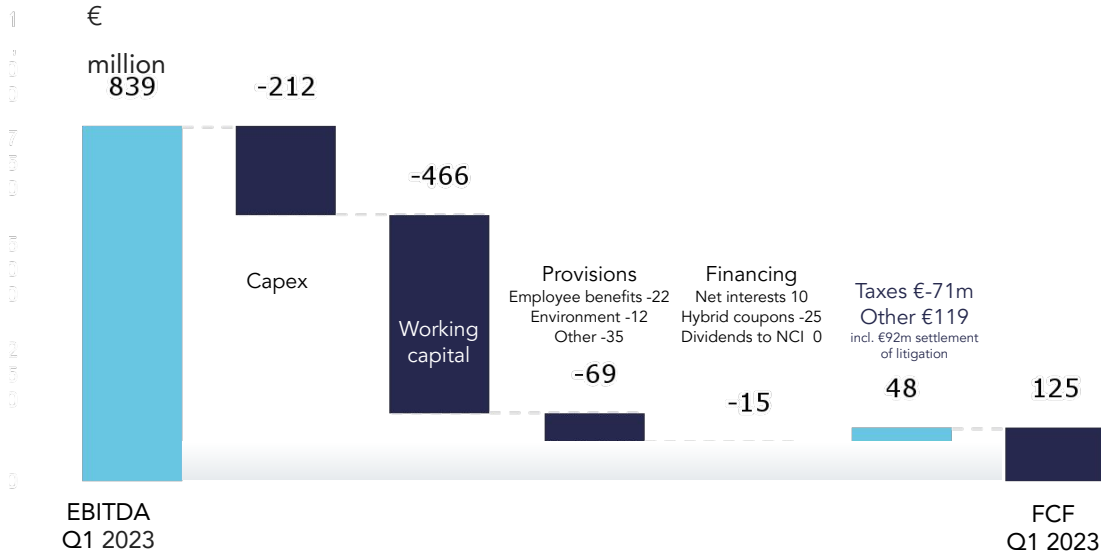
97% of 2024 cost savings achieved



Permanent structural levers

- Restructuring: ~50% of total
- Indirect costs reductions: ~30%
- Productivity efficiencies: ~20%

Positive free cash flow generation



€ 125m in Q1 2023

vs. € 216m in Q1 2022

Main drivers

- Sustained performance
- Investments in growth
- Higher working capital

EBITDA Q1 2022	Variation versus 2022					FCF Q1 2022
	Capex	Working capital	Provisions	Financing	Taxes & Others	
712	-61	-301	13	1	130	216

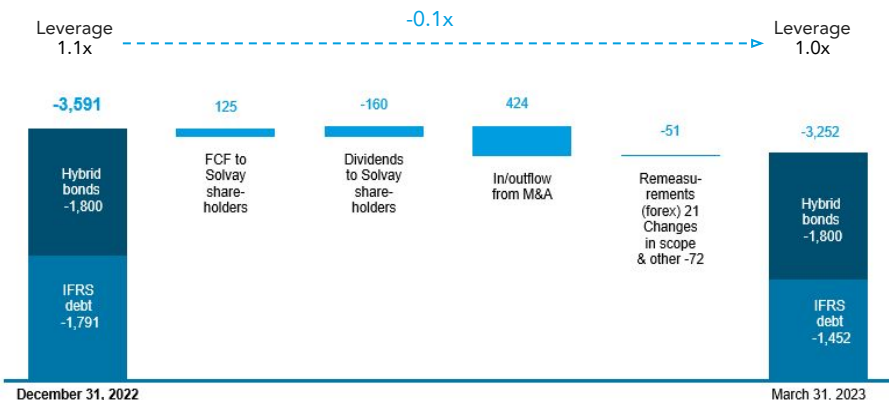
FCF Conversion 30.4%

Strengthening our balance sheet



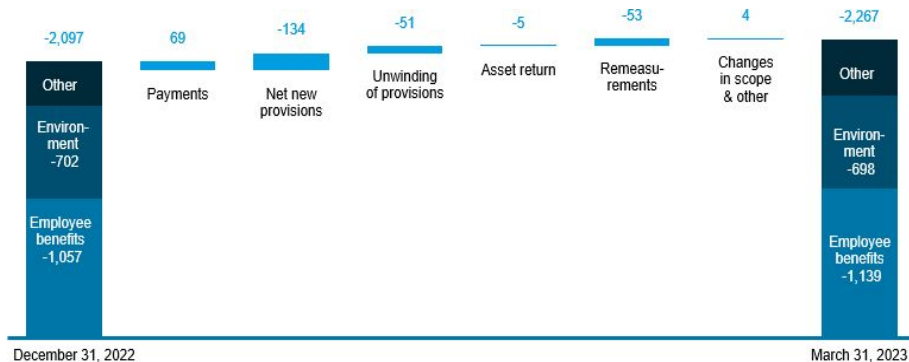
Net debt end of Q1 2023

(in € million)



Provisions end of Q1 2023

(in € million)



Underlying net debt decrease by €339m to €3.25 billion

- €432 million of proceeds from the sale of the RusVinyl joint venture
- Offsetting the dividend payment

Record low leverage ratio at 1.0x vs 1.1x at the end of 2022 and 2.0x at the end of 2019

Provisions increased by €170 million to €2.3 billion

- Lower discount rates
- New provisions of €80 million for restructuring associated with the Group's separation plan

Outlook upgraded*



EBITDA
underlying

+2% to -5%
organic growth

Previously between -3% and -9%

Free cash flow
continuing operations

~€900 m

Previously ~€750 m

* On an organic basis means at constant forex and scope. The estimates reflect our current visibility and do not assume any significant macroeconomic or energy related disruption



Q&A

Annexes



Progressing in the implementation of our next chapter



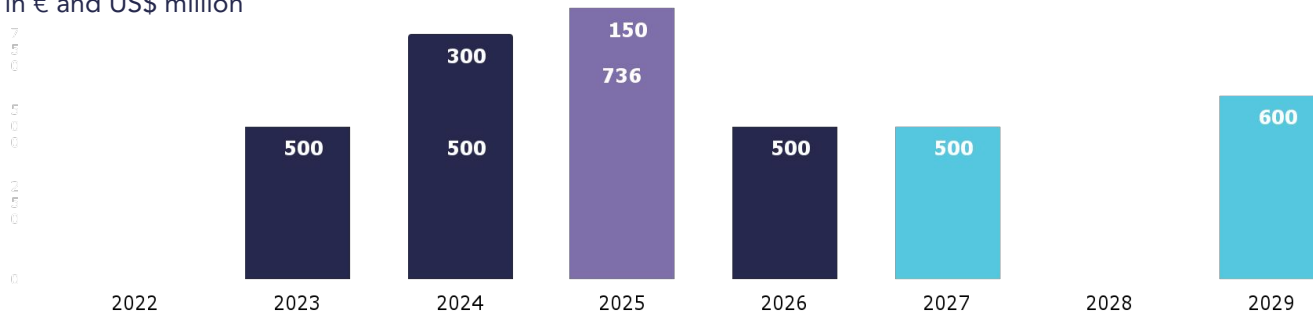
Listing of
2 NEW
companies

Balanced maturities

Deleveraging and reduced of cost of debt, record low leverage



Financial debt ^[1]
in € and US\$ million



Period	31 December 2022			31 March 2023			Variation over the period		
	Face value	Avg. maturity	Avg. cost	Face value	Avg. maturity	Avg. cost	Face value	Avg. maturity	Avg. cost
Bond type									
EUR Bonds	1,100	6.0	1.52%	1,100	5.7	1.52%	0	-0.3	0.00%
EUR Perpetual Hybrid Bonds [1]	1,800	1.7	4.54%	1,800	1.4	4.54%	0	-0.3	0.00%
US Bonds [2]	903	2.9	4.36%	887	2.6	4.36%	-16	-0.2	0.00%
Total	3,803	3.2	3.63%	3,787	2.9	3.62%	-16	-0.2	0.00%
	in € million	in years	in %	in € million	in years	in %	in € million	in years	in %

Major debt only, excluding cost of currency swaps
 [1] At first call date
 [2] Outstanding USD 963 million at FX C/\$ at the end of March 2023

NET DEBT
Leverage ratio

1.0x

S&P
Negative outlook

BBB

MOODY'S
Stable outlook

Baa2

Key figures and segment review



Underlying, in € million	Q1 2023	Q1 2022	% yoy
Net sales	3,167	3,055	+3.6%
EBITDA	839	712	+18.0%
<i>EBITDA margin</i>	26.5%	23.3%	+3.2pp
EBIT	642	526	+22.2%
Net financial charges	-48	-49	+1.6%
Income tax expenses	-131	-96	-36.3%
<i>Tax rate</i>	22.6%	22.3%	+0.3pp
Profit / (loss) attributable to Solvay shareholders	460	369	+24.5%
Basic EPS	4.42	3.56	+24.3%
Basic EPS from continuing operations (in €)	4.43	3.55	+24.9%
Capex	212	151	+40.4%
FCF to Solvay shareholders from continuing operations	125	216	-42.0%
FCF conversion ratio (LTM)	30.4%	32.9%	-2.5pp
Net financial debt	3,252		
Underlying leverage ratio	1.0		

Underlying, in € million	Q1 2023	Q1 2022	% yoy	% organic
Net sales	3,167	3,055	+3.6%	+2.0%
Materials	1,022	879	+16.3%	+15.6%
Specialty Polymers	773	671	+15.1%	-
Composite Materials	249	208	+20.0%	-
Chemicals	1,103	1,039	+6.1%	+2.2%
Soda Ash & Derivatives	598	485	+23.2%	-
Peroxides	171	179	-4.5%	-
Coatis	172	223	-23.1%	-
Silica	163	153	+6.7%	-
Solutions	1,038	1,135	-8.5%	-8.7%
Novicare	386	452	-14.6%	-
Special Chem	250	240	+4.5%	-
Technology Solutions	182	154	+17.7%	-
Aroma Performance	99	142	-30.1%	-
Oil & Gas	121	147	-17.4%	-
Corporate & Business Services	3	2	+58.0%	+63.3%
EBITDA	839	712	+18.0%	+22.0%
Materials	362	259	+39.9%	+35.2%
Chemicals	298	279	+6.7%	+18.9%
Solutions	219	238	-7.9%	-8.6%
Corporate & Business Services	-39	-64	+38.5%	-
EBITDA margin	26.5%	23.3%	+3.2pp	-
Materials	35.4%	29.4%	+6.0pp	-
Chemicals	27.0%	26.9%	+0.2pp	-
Solutions	21.1%	20.9%	+0.1pp	-

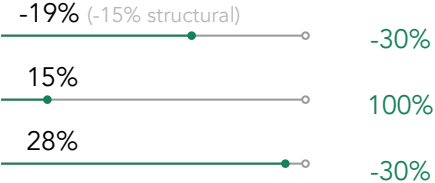
Broad and strong progress on Solvay One Planet as of 2022

Climate

- Reduce our GHG emissions (scope 1 & 2)
- Phase out coal solid fuels
- Reduce pressure on biodiversity

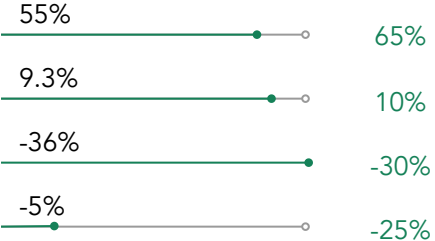
Progress

2030 targets



Resources

- Sustainable solutions, % of Group sales
- Double our sales from circular economy
- Reduce non-recoverable industrial waste
- Reduce intake of freshwater



Better life

- Aim for zero accident
- Accelerate DEI and parity in mid & senior management



Progress in 2022 versus 2018 baseline
 Accident progress is 2022 comparison versus 2019
 DEI: Diversity, Equity and Inclusion

Solvay One Planet broad and strong progress



	Objective	2022	2021	Progress vs. 2018	Comment	2030 targets
Climate	Align greenhouse gas emissions (scope 1&2) with Paris Agreement (Mt)	10.3 -6.4% (-4% structural)	11.0	-19% (-15% structural)	Progress at 2x Paris Agreement	Reduce by 30%
	Phase out coal solid fuels ^(a) (Petajoules)	28	27	-15%	4 plants exiting coal	Exit 5 plants
	Biodiversity (year on year)	-5%	-13%	-28%	Global Biodiversity score improved	Reduce negative pressure by 30%
Resources	Sustainable solutions, % of Group sales	55%	50% ^(b)	+5%	Acceleration driven by growth in Materials and Solutions	Achieve 65%
	Circular economy, % of Group sales	9%	8% ^(c)	n.a.	Progress rapidly approaching the 2030 target	More than double (10%)
	Non-recoverable industrial waste (kt)	56	58	-36%	Exceeded the 2030 target	Reduce by 30%
	Freshwater intake (Mm3)	330	315 ^(d)	-	change in methodology	Reduce by 25%
Better life	Safety (Reportable Injury and Illness rate - RIIR) ^(e)	0.34	0.43	-	Reinforcing safety measures at all sites	Aim for zero
	Diversity (% of women in middle/senior management) ^(f)	26.5%	25.0%	2.8pp	Increasing trend toward parity goals	Achieve 50%
	Equity	Publication of gender pay gap in April 2022 and corrective measures in place with a gap analysis for 951 people				
	Inclusion	High participation in the inaugural Global Employee Share Program				

Strong credentials: Our performance is recognised



MSCI
ESG RATINGS

A rating
(scale AAA to CCC)



Reporting Matters
In the top 10 reports



Recognition
on Biodiversity

ISS ESG

B- rating
Prime company

MOODY'S | ESG Solutions

#6/39 in the sector



FTSE4Good

Member of FTSE4Good

ecovadis

Top 2%



A-
Scale A to D

chemsec
CHEMSCORE

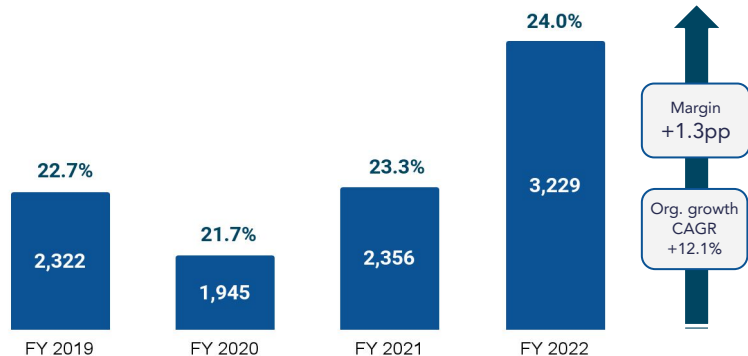
C-
(from A+ to D-)



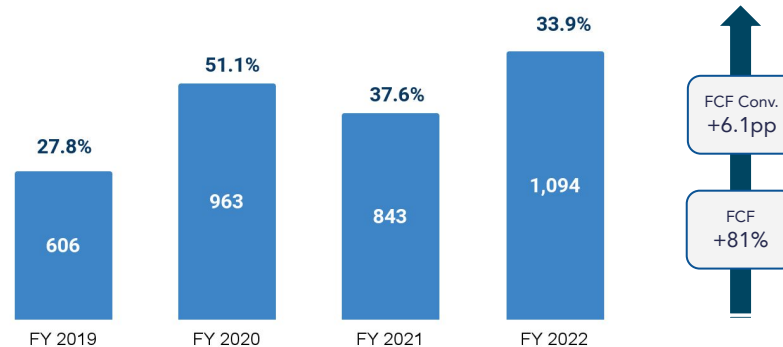
Strong delivery on all financial metrics as of 2022



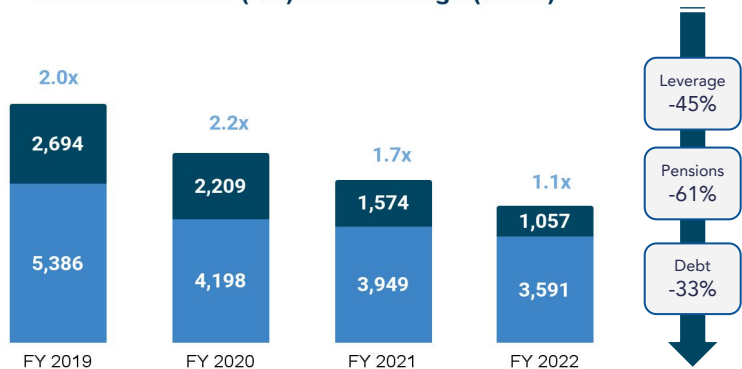
Underlying EBITDA (€m) & Margin (%)



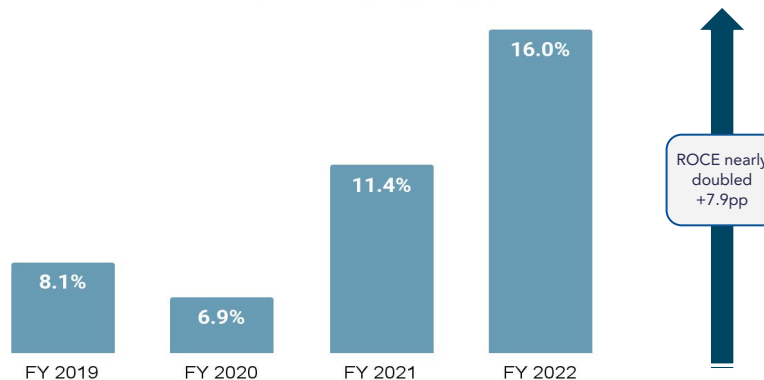
Free Cash Flow (€m) and Conversion (%)



Debt & Pensions (€m) and Leverage (times)



Return On Capital Employed (%)



A stronger and better company



	2024 G.R.O.W. Targets, set in Nov 2019	2022 Achievements	Improvement 2019-2022
Net sales	-	€13,426m	9.7% CAGR
Underlying EBITDA	Mid-single digit growth (annual average growth) ✓	€3,229m	12.1% CAGR
Margin	-	24.0%	+1.3pp
Costs savings	Exceed €350m annual run rate (raised to €500m) ^[1] ✓	€79m	€467m cum.
FCF	-	€1,094m	+€3,506m cum.
FCF Conversion	Exceed 30% ^[2] ✓	34%	+6.1pp
Working capital	Reduce WC/sales ratio by 2pp ✓	12%	-3.5pp
Cashout (interest payments & pension cash service)	Reduction by €75m (pensions >40, interests >35) ✓	€245m	-€204m
Underlying Net Debt	-	€3,591m	-€1,947m
Leverage	-	1.1x	-1.0x
Pensions liabilities	-	€1,057m	-€1,615m
ROCE	Exceed 11% ✓	16.0%	+7.9pp

Market segments & geographical footprint



Region (% 2022 Net Sales)	Group	Materials	Chemicals	Solutions
Europe	27%	28%	34%	19%
North America	26%	30%	16%	32%
Latin America	14%	3%	25%	13%
Asia and rest of the world	33%	38%	25%	36%

End markets (% 2022 Net Sales)	Group	Materials	Chemicals	Solutions
Automotive & Aerospace	24%	51%	16%	9%
Industrial applications & Chemical industry	18%	8%	21%	22%
Consumers goods, Healthcare & HPC	16%	12%	21%	14%
Agro, Feed & Food	14%	3%	19%	19%
Resources & Environment	13%	6%	11%	21%
Building	9%	5%	12%	9%
Electronics	7%	14%	0%	6%



TOP 3
Market position
in ~ 90% of
portfolio



55%
Net sales
generated by
sustainable
solutions

Why invest?

We aim to reshape the global chemical industry by delivering solutions that meet the world's sustainability challenges and provide critical solutions in fast-growth markets.

We focus on creating long-term value and we do so efficiently, which results in steady annual revenue and cash generation, a strong track record of continued shareholders distribution with a stable dividend, and one of the highest margins among our competitors. And above all, sustainable value creation is at the core of the way we conduct business.



Future growth potential
fuelled by megatrends

.....



Customer partnerships
drive innovation

.....



Global scale, diversity of
products and end-markets,
reliable infrastructure

.....



Key leadership positions

.....



Proven resilience
through Crises



Bold ESG Ambition with
Solvay ONE Planet